

# **EXHIBITOR SERVICE MANUAL**

**ASEE Annual Conference and Exposition** 

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# SHOW INFORMATION

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# **Booth Package**

Items provided in your booth, per exhibitor:

- · 8' High White Hardwall Back with 3' High Sidewall Drape\*\*
- 7" x 44" Cardstock Identification Sign
- · 6' x 30" Skirted Table Grey
- 2 Side Chairs
- 1 Wastebasket

\*\*Exhibitors are able to customize their hardwall booth packages with custom graphics or shelves. Please see the "Booth Package" page for information.

# **Show Colors**

Show Drape Color(s): Hardwall Aisle Carpet Color: Eclipse

# **Exhibit Show Schedule**

# **GENERAL EXHIBITOR MOVE-IN**

Saturday, June 24, 2023 · 8:00AM to 5:00PM Sunday, June 25, 2023 · 8:00AM to 4:00PM

# **EXHIBIT HOURS**

Sunday, June 25, 2023 · 5:00PM to 7:00PM Monday, June 26, 2023 • 9:00AM to 6:30PM Tuesday, June 27, 2023 · 12:30PM to 6:30PM Wednesday, June 28, 2023 • 9:00AM to 12:00PM

# **EXHIBITOR MOVE OUT**

Wednesday, June 28, 2023 · 12:00PM to 5:00PM

# FREIGHT REROUTE BEGINS'

\*All outbound carriers must be checked in by this time

Wednesday, June 28, 2023 | 5:00PM

# **IMPORTANT DEADLINES**

# **Discount Price Deadline** for Custom Shepard Rentals

Friday, May 26, 2023

# **Exhibitor Appointed Contractor Notification Deadline**

Friday, May 26, 2023

# First Day for Warehouse Deliveries Without a Surcharge

Friday, May 26, 2023

# **Discount Price Deadline for Standard Shepard Orders**

Monday, June 5, 2023

# **Last Day for Warehouse Deliveries** Without a Surcharge

Friday, June 16, 2023

# Last Day for Warehouse Deliveries\*

Thursday, June 22, 2023

\* Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

# First Day Freight Can Arrive at Show Site

Saturday, June 24, 2023 | 8:00AM

Please note! Shepard will be closed on May 29th & June 19th in observance of the Holidays. No shipments will be accepted. Please notify your carrier.

# **Shipping Addresses**

# **ADVANCE WAREHOUSE SHIPMENT ADDRESS**

Exhibiting Co. Name & Booth Number ASEE Annual Conference and Exposition c/o Shepard Exposition Services 7079 Oakland Mills Rd Columbia, MD 21046

Warehouse hours: Monday - Friday 8:00AM - 4:00PM

# **DIRECT TO SHOW SITE SHIPMENT ADDRESS**

c/o Shepard Exposition Services Exhibiting Co. Name & Booth Number ASEE Annual Conference and Exposition **Baltimore Convention Center** 1 West Pratt Street Baltimore, MD 21201



# INFORMATION

M124410623

# **ASEE Annual Conference and Exposition**

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

Due to liability concerns and/or labor jurisdictions, exhibitors or their Exhibitor Appointed Contractors (EACs) may not operate any type of mechanical or powered equipment including forklifts, manual or electric pallet jacks, overhead lifts, etc.

# **Shepard Mailing Address**

1531 Carroll Drive, NW Atlanta, GA 30318 Phone: 404-720-8600 Email: orders@shepardes.com

# Service Desk Hours (subject to change)

Saturday, June 24, 2023 · 8:00AM to 5:00PM Sunday, June 25, 2023 · 8:00AM to 7:00PM Monday, June 26, 2023 • 9:00AM to 6:30PM Tuesday, June 27, 2023 · 12:30PM to 6:30PM Wednesday, June 28, 2023 • 9:00AM to 5:00PM

# **Exhibitor Move Out**

Wednesday, June 28, 2023 · 12:00PM to 5:00PM

# Dismantle & Move Out Information

Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed and/or plastic protection is installed on top of the floor. All exhibitor materials must be removed from the facility by Wednesday, June 28, 2023 | 5:00PM.

Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.

To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than Wednesday, June 28, 2023 | 5:00PM.

# **Post Show Paperwork & Labels**

Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available on-site. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

# **Outbound Shipping**

It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier Shepard Logistics. For peace of mind and easy set up, contact Shepard Logistics before the event for transportation services to and from the event. Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers as well as provide carrier specific shipping labels.

# **Pick Up Address**

**Baltimore Convention Center** 1 West Pratt Street Baltimore, MD 21201





# **BOOTH PACKAGE**

# **ASEE Annual Conference and Exposition**

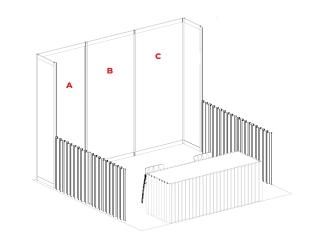
M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# Included in your Booth Package:

- · 8' High White Hardwall Back with 3' High Sidewall Drape
- · 7" x 44" Cardstock Identification Sign
- · 6' x 30" Skirted Table Blue
- · 2 Side Chairs
- · 1 Wastebasket

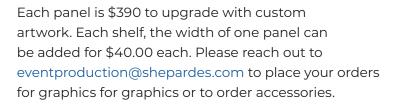




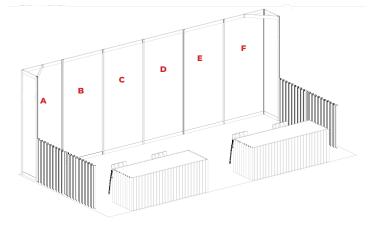
# Want to customize your graphics?

Hard wall panels can be upgraded with custom graphics and accessories.

- $\cdot$  10' x 10' booths consist of (3) customizable back wall panels sized 38 1/8" x 91 1/4" each.
- · 10' x 20' booths have (6) customizable panels sized 38 1/8" x 91 1/4" each.



Deadline for artwork submission and payment is May 26, 2023.



CODE	ITEM	QTY	ONLINE	TOTAL
66760	Panel A Graphics		\$360.00	
66761	Panel B Graphics		\$360.00	
66762	Panel C Graphics		\$360.00	
66763	Panel D Graphics		\$360.00	
66764	Panel E Graphics		\$360.00	
66765	Panel F Graphics		\$360.00	
66053	Flat Shelf		\$40.00	

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD

June 25 - 28, 2023

Order online through the Shepard Exhibitor Portal at

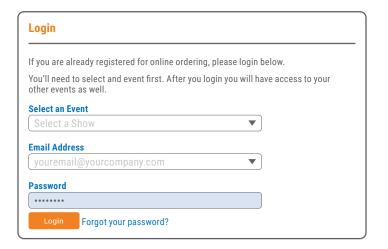
https://apps.shepardes.com/olk/intro.asp. Login or Create an Account and follow the simple instructions for ordering. If you need assistance during your shopping experience, contact us using our chat feature on the right side of the screen. Representatives are available Monday - Friday, 8AM - 5PM EST.

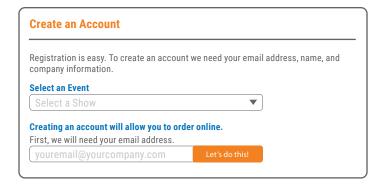
- 1. Go to: https://apps.shepardes.com/olk/intro.asp
- 2. Select the Event.
- 3. Login from the Show Information page by clicking the Login for Online Ordering button.
- 4. Select your event, enter your email address and password then click Login.

User Name = **Your Email Address** (provided by Event Management)

Password = ASEE23

- 5. Don't have an account, click "Create an Account."
- Once logged in, please confirm your profile information. If you need to update your information, please contact us at clientservices@shepardes.com.
- 7. To order, utilize the grey category drop-down menus above the Welcome message.
- 8. After making your selections, click the add to cart button on the bottom right of the page.
- 9. To view your order click the Shopping Cart Icon at the top right of the page.
- 10. Confirm your order, click and complete the payment process.









# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD

June 25 - 28, 2023

Please review the information and complete your payment information online.

You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer, however, we require your credit card authorization to be on file before we process your order(s) for service. For your convenience, we will use your online credit card information to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative including material handling and logistics charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

Shepard no longer accepts cash payments for any Shepard Services. Once a payment is processed by credit card, any changes to the payment method will be charged a fee of 5% of the total invoice. 10010-Change Of Payment Method Transaction Fee

Shepard Exposition Services only accepts payment information electronically. Place your order online with Shepard or follow the steps below to provide your payment information electronically and submit your order forms.

# Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.

# **Discount Pricing Deadlines**

Orders received without payment or after the discount price deadline will be charged at the standard price.

Online: Monday, June 5, 2023 All paid orders placed online prior to the deadline date.

Discount Deadline: Monday, June 5, 2023 All paid orders placed via pdf prior to the deadline date.

# **ACH/Wire Transfers**

You may choose to pay by Check or ACH/Wire Transfer, however a credit card is required on file to process all orders.

In order to accurately process the transfer of funds from your account, please complete the following information and email it along with a copy of the wire receipt to the email printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

NAME OF SHOW BEING ATTENDED: ASEE Annual Conference and Exposition EVENT CODE: **M124410623** 

EXHIBITING COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_

Account Name: Shepard Exposition Services, Inc.	Routing Number: 041000124	SWIFT CODE (US): PNCCUS33	Please include the show name, event code and your booth number
Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA	Account Number: <b>42-6061-9772</b>	SWIFT CODE (INTL): PNCCUS33	if you are sending a physical check.

TAX EXEMPT? Please submit tax exemption certificate to: orders@shepardes.com. If you are tax exempt, you must provide a tax exemption certificate for the state in which the event is being held.



# TERMS & CONDITIONS

# **ASEE Annual Conference and Exposition**

M124410623

June 25 - 28, 2023

Baltimore Convention Center | Baltimore, MD

You are entering a contract which limits your possible recovery in case of loss or damage. The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor.

Exhibitor is deemed to accept these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exposition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

**Definitions and Shepard Responsibilities:** The name

"Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "EXHIBITOR" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct. or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates. including but not limited to the misuse, improper

use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check, provided there is sufficient customer credit in Exhibitor's form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum), Exhibitor will be responsible for all charges incurred by Shepard while endeavoring to collect this account. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Shepard to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted

three weeks prior to show opening. If your elected Third Party Provider fails to pay for Shepard Services, the exhibitor is still responsible for paying all invoices

Equipment Audits: FXHIBITOR should be advised. that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

Exchanges and Cancellations: On-site exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. Equipment and Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Labor: Cancellations must be received in writing before 48 hours of 1st day of exhibitor move in, otherwise a 1 hour per man ordered will apply.

Invoices: Prior to close of show, an invoice will be prepared and emailed to the booth contact on file for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on-site.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skirting and carpet colors are not selected,

continued on the next page



# TERMS & CONDITIONS (continued)

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

U.S. Wire Transfers: A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Method of Payment form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Tax Rates: State tax regulations and tax rates can change after the date of publication. Prevailing state tax rates will supersede any published rate.

Exhibitor Information: Exhibitor permits all contact information provided to Shepard to be used by Shepard and shared with other entities assisting in the production of the event in question. Facsimiles and email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

Cancellation or Event Postponement: In the event the exposition or event is cancelled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard.

Insurance: It is understood that Shepard is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of Exhibitor's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against Shepard and their respective directors, officers, employees, and agents.

# Claim(s) for Loss and Payment For Services:

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor

must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Limits of Liability: If found liable for any loss, Shepard's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

**Inbound and Outbound Shipments:** Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or mis delivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



# THIRD PARTY PAYMENT

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

**DEADLINE: FRIDAY, MAY 26, 2023** 

Return this form when a third party (any party other than exhibiting company) should be billed for services. Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed. By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges. In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site. The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

# Step 1. Provide the exhibiting company contact information and signature.

EXHIBITING COMPA	NY NAME:			BOOTH NUMBER:
EXHIBITING COMPA	NY ADDRESS:			
CITY:			STATE:	ZIP CODE:
CONTACT EMAIL AD	DRESS:		PHONE NUME	BER:
EXHIBITING COMPA	NY AUTHORIZED NAME (plea	se print):		
SIGNATURE FROM E	EXHIBITING COMPANY:			
Step 2. Check	services below to	bill to the third party.		
□ ALL SERVICES	Booth Cleaning	☐ Material Handling	☐ Carpet	Furniture
	Exhibit Rentals	Overhead Rigging/Labor	☐ Installation/Dismantling Labor	☐ Logistics/Transportation
	Other (please specify):			
Step 3. Provid	de third party conta	act information.		
3RD PARTY COMPA	NY NAME:			
CONTACT NAME:				
EXHIBITING COMPA	NY ADDRESS:			
CITY:			STATE:	_ ZIP CODE:
CONTACT EMAIL AD	IDDESS:		PHONE NUM	RED.

# Step 4. Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.



# EXHIBITOR APPOINTED CONTRACTOR (EAC)

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

**DEADLINE: FRIDAY, MAY 26, 2023** 

This form is to be completed by the Exhibitor and returned to Shepard by the deadline date noted above.

EXHIBITING COMPANY NAME:		BOOTH NUMBER:
CONTACT EMAIL ADDRESS:	PHON	
An Exhibitor Appointed Contractor (EAC) is a company other than the "general or offic and dismantling. The EAC may only provide services in the facility that are not designa contract as an exclusive service for the "general or official: service provided or other th	ited by the facility as "exclusive" to a	
No EAC will be allowed to work in an exhibitor's booth if this EAC form, a valid form of i is not completed by an authorized representative and received by Shepard by the due other ordering third party ordering or requesting services from Shepard on behalf of e submitted by deadline date, the EAC will not be allowed to perform work in the hall ex	date indicated above. The Form mu xhibitor) at the above event. Multipl	ist be completed for every third party (as well as any e booths are not to be listed on one form. If form is not
EXHIBITOR APPOINTED CONTRACTOR:		
CONTACT NAME:	PH	ONE NUMBER:
STREET ADDRESS:		
CITY:	STATE:	ZIP CODE:
DESCRIPTION OF PROPOSED SERVICE FOR EXHIBITOR:		
The EAC hired by the exhibitor must, by the deadline date, provide Shepard with a curroccurrence, \$1,000,000 personal injury per occurrence, workers compensation aggreg as the certificate holder for the time period of the event, including move-in and move accepted, and may prevent EAC from working on the premises. If EAC does not have nexposition Services for labor services.	gate coverage of \$1,000,000 per occ out days. Listing Shepard Exposition	urrence, and naming Shepard Exposition Services n Services as an additionally insured only will not be
The EAC must abide by the rules and regulations of the show and all pertinent union re	egulations.	
EAC employees must wear approved identification badges at all times while in the wo all requirements have been met.	rk area. Badge will be issued at sho	w site to authorized contractor representatives when
The EAC must confine its operations to the exhibit area of its clients. No service desks, and public areas are not part of the Exhibitor's booth space.	storage areas or other work facilitie	s will be located anywhere in the facility. Show aisles
Solicitation of business by EAC is strictly prohibited. EAC companies discovered soliciti for the remainder of the event.	ing will be removed from the show t	floor and the exhibitor will not be able to use that EAC
The EAC must have all business licenses, work permits and insurance required by State provide Show Management with evidence of compliance.	e and City governments and Facility	Management before beginning work, and shall
If required, the EAC must be able to provide evidence that it has current and applicable. The EAC must not jeopardize the production of the event by any act or practice that w		
EACs agrees to keep all No Freight Aisles clear at all times. If SES is required to rearr depending on billing arrangements will be a charged a 1 hour minimum forklift ren		early No Freight Aisle, the exhibitor or the EAC
EXHIBITOR SIGNATURE:		

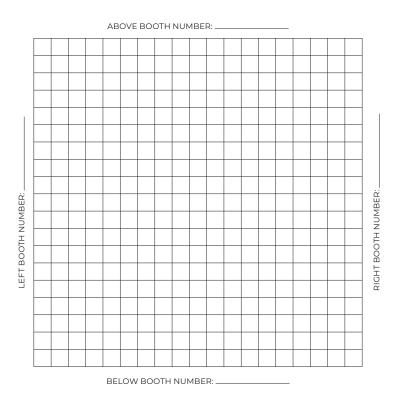


# With Shepard, You Can.

Use this grid to show where to place Hanging Signs, Electrical, or other Utility Orders. Make as many copies as you need!

COMPANY NAME:		BOOTH NUMBER:
CONTACT NAME:	CONTACT FMAIL ADDRESS:	

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.





# SHIPPING VS. MATERIAL HANDLING

# Make freight management easy.

# With Shepard, You Can.



# What is shipping?

Shipping is the process of a carrier picking up items from your office or any place of origin and transporting it to the dock of either the advance warehouse or event facility. Shipping is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.



# What is material handling?

Material Handling is the process of receiving a shipment from your carrier and managing on-site handling of the shipment through the event cycle. It is a standard event procedure with associated costs typically based on shipment weight.

# **Material Handling Process:**

- Unloading freight from your carrier once it arrives at the receiving dock.
- $\boldsymbol{\cdot}$  Transporting freight from dock to your booth space.
- Removing empty shipping containers (boxes, crates and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth at the close of event.
- · Transferring your freight back to the loading dock.
- Loading your freight into your carrier's delivery vehicle for return shipping.

# One easy way to keep charges low?

**Consolidate.** Whether you ship to the advance warehouse or directly to show site, it is in your best interest to consolidate your shipment as much as possible. Each shipment that arrives separately is assessed the minimum charge.

So, keep your charges low by skidding items so that they are sure to arrive together.

# SHEPARD LOGISTICS EFFICIENT. ON-TIME. GUARANTEED.

# Enjoy convenience and confidence.

# With Shepard Logistics, You Can.

Shepard Logistics is the official event carrier. Our dedicated team of logistics specialists will provide you with personalized and efficient shipping solutions to make sure your freight arrives on time.



# **Inbound & Outbound Services**

- · Standard ground
- · 2-Day, and 3-Day service levels
- · Air-ride
- Flatbed
- · Dedicated truckload
- · Volume discounts
- · Caravan services



# **Material Handling**

- · Handle-with-care approach
- · On-time delivery
- · Fast resolution in case of damage
- Signature series material handling 10% discount to all round-trip customers



# **Value-Added Services**

- · Personalized service
- Priority empty return for all inbound with Shepard Logistics
- · Transparent quotes with no hidden fees
- · Available 7-days a week
- · Late fees waived at Shepard events
- · Outbound shrink wrap at no charge
- Shepard Logistics personnel on-site at your service for assistance



# **SHEPARD LOGISTICS SERVICES (SLS)**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling\*

\*Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572) Shipping Services do not include Material Handling fees at Show Site. Material Handling fees will be charged to the credit card on file.

Step i	1. Comp	lete ex	hibiting	company	inf	format	ion.
--------	---------	---------	----------	---------	-----	--------	------

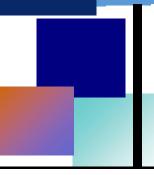
BER:	AND ADDRESS:	EXHIB	ITING COMPANY NAME:							ВООТН	NUMBER: _		
BER:	All ADDRESS:    EEP 2. Where are we picking up the shipment?   MPANY NAME:	CONTA	ACT NAME:						PHO	NE NUMBER:			
DDE:	### PHONE NUMBER:  ### PHONE NUMBER:  ### PHONE NUMBER:  ### PHONE NUMBER:  ### STATE:  ##	CITY: _							STATE:		ZIP CODE: _		
DDE:	MPANY NAME:    EET ADDRESS:	EMAIL	ADDRESS:										
DDE:	MPANY NAME:    EET ADDRESS:	Sten	2. Where are we	picking u	n the sh	nipment	?						
DDE:	STATE:			,									
DDE:	Any thing else we should know about your building?    Any thing else we should know about your building?	СОМР	ANY NAME:										
	Any thing else we should know about your building?  Any thing else we should know about your building?	STREE	T ADDRESS:							PHONE	NUMBER: _		
	the building in a residential area?	CITY: _							STATE:	2	ZIP CODE: _		
	ne building in a residential area?   Yes   No   No   No   No   No   No   No   N	Is ther	e a loading dock?	□No				Any th	ng else we should know	about your buil	ding?		
	we need a lift gate on our truck?		•		l <sub>No</sub>								
	we need to go inside your office to pick up your items?	Contac	ct Name at residence:	Ph	one Numbe	r:							
	ep 3. When are we picking up the shipment?    HOURS OF OPERATION:	Do we	need a lift gate on our tru	ick? 🗆 Yes 🗀	]No								
	HOURS OF OPERATION:  Pep 4. Where is the shipment going?  Advanced Warehouse Direct to Facility/Show Site recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Pep 5. What are we shipping?  TY ITEM LENGTH WIDTH HEIGHT WEIGHT Crates Cartons (cardboard) QTY ITEM LENGTH WIDTH HEIGHT WEIGHT Carpet (color) Monitors	Do we	need to go inside your off	fice to pick up	your items?	□ <sub>Yes</sub> □	No						
	Advanced Warehouse Direct to Facility/Show Site recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Proposed Teach State Sta	Step	3. When are we	picking up	the shi	ipment?	•						
	Advanced Warehouse Direct to Facility/Show Site recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Proposed Teach State Sta	D.1.T.F											
	Advanced Warehouse Direct to Facility/Show Site recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Pro	DATE:					HOURS C	)F OPERATION	JN:				
	Advanced Warehouse Direct to Facility/Show Site recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Pro	Step	4. Where is the s	shipment (	aoina?								
	recommend shipping to the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait times on sow site.  Proposition of the Advance Warehouse to avoid wait					/o							
	P 5. What are we shipping?  TY ITEM LENGTH WIDTH HEIGHT WEIGHT  Crates  Cartons (cardboard)  Monitors  Carbon Secretary Carbo												
	TY ITEM LENGTH WIDTH HEIGHT WEIGHT  Crates  Cartons (cardboard)	vve rec	commend snipping to the A	Advance waren	ouse to avoi	id wait times	s on sow site.						
	TY ITEM LENGTH WIDTH HEIGHT WEIGHT  Crates  Cartons (cardboard)	Step	5. What are we s	hipping?									
	Crates Carpet (color) Monitors		T	I FNOTH				<b>07</b> 77		15110511			
JIH HEIGHT WEIGHT	Cartons (cardboard) Monitors	QIY		LENGIH	WIDTH	HEIGHT	WEIGHT	QIY		LENGIH	WIDTH	HEIGHT	WEIGH
	Casas/Trunks                 Other												
								TOTA	I .				
			Skius/Pallets					IOIA	-				
DTH HEIGH		QTY	Crates Cartons (cardboard) Cases/Trunks Skids/Pallets	LENGTH				тота	Carpet (color)  Monitors  Other	LENGTH	WIDTH	HEIGH	т —
			Skids/Pallets					TOTA	<u>.</u>				
	Skids/Pallets TOTAL	Star	ndard Ground 2nd Day	∕Air □Exped	ited Ground	d 3-5 days)	Other (Truc	ckload, Spec					
	ep 6. What type of service is need (how fast do you need it)?  Standard Ground		-	-		r must be re	ceived within	24 hours of	requested pick up date	. Expediated Gro	und (305) a	nd air shipp	ing
305) and air shipping	ep 6. What type of service is need (how fast do you need it)?  Standard Ground		•		-								
305) and air shipping	ep 6. What type of service is need (how fast do you need it)?  Standard Ground	Step	7. After the even	t is over, a	re we s	hipping	it back to	o you?					
305) and air shipping	ep 6. What type of service is need (how fast do you need it)?  Standard Ground	□yes	! No, I will arrange and	other carrier.									
305) and air shipping	ep 6. What type of service is need (how fast do you need it)?  Standard Ground		card must be on file to order Sh						ces do not include material ha				





# International Shipping - Event Logistics





DSV Fairs & Exhibitions is the Preferred International Freight Forwarder and Customs Broker for Shepard events.

# IMPORT ARRIVAL DEADLINE ESTIMATES:

LCL SEA FREIGHT - 5 weeks before the show opens FCL SEA FREIGHT - 4 weeks before the show opens AIR FREIGHT — 3 weeks before the show opens







# OUR INTERNATIONAL SHIPPING SERVICES INCLUDE:

- Shipment planning packaging, documentation, scheduling
- Pick-up and international shipping to the US air/port
- Customs clearance & delivery to the Shepard advance whise or show dock
- Pick-up at the show site dock or Shepard warehouse
- Export documents, international shipping and Customs clearance overseas
- Final delivery to the overseas return destination

NEXT



Fairs & Exhibitions, Solutions USA

Contact: Kelly O'Neill-Exley

Product Specialist

Email: kellv.oneill@dsv.com Mobile: +1 404 432 8835

Please contact us today for a free quotation.

# DSV International Offices



DSV Fairs & Exhibitions has an agent office in most countries worldwide. If you do not see your country listed below, then please contact DSV Fairs & Exhibitions USA, so that we can provide local contact details.

# Canada

EAS Exhibition Services 1400 Bayly Street Office Mall 2, Ste 4 Pickering, Ontario L1W 3R2 Canada: Contact: Paula Collaco Tel: + 1 647 203 8520

China

DSV Fairs & Events, Solutions Rm 2307-2308, 23F One Indigo 20 Jiuxiangiao Road Chaoyang District Beijing 10016, P.R. China Contact: Roaddy Lu Tel: + 86 10 8540 7288 / 7299 Mobile: + 86 13 91029 8808 Email: roaddy.lu@dsv.com

Email: paulacollaco@rogers.com

# Denmark

DSV Solutions A/S Fairs & Events Center Boulevard 5 2300 Copenhagen S Denmark Contact: Lars Skovhoej Tel: +45 43203859 Email: expo@dk.dsv.com

# Germany

DSV Fairs & Events, Solutions Reisholzer Bahnstrasse 41 40599 Duesseldorf Germany Contact: Christian Rasche Tel: + 49 211 9952 0 Mobile: + 49 171 9793 078 Email: christian.rasche@dsv.com

# Hong Kong

DSV Fairs & Exhibitions 13001-11W, 103-04S&106-7S, 13/F ATL Logistics Centre B, Berth 3 Kwai Chung Container Terminal NT Hong Kong Contact: Sunny Ling Tel: + 852-2211 8205 / 8852 8205

Mobile: + 852 9622 3280 Email: sunny.ling@dsv.com

# Italy

DSV Fairs & Events Strada Vecchia Paullese 5/A Pantigliate, Milan 20090 Contact: Marco Simone Tel: + 39 02 269 05324 Fax: + 39 02 269 05208

# Japan

DSV Solutions Co., Ltd. Toranomon Hills Business Tower 15F, 1-17-1 Toranomon Minato-ku, Tokyo, 105-6415 Contact: Tokiko Inaba Tel +81 3 6807 3986 Fax +81 3 6807 5893 Email: JP.FE@dsv.com

Email: marco.simone@dsv.com

# Korea

DSV Fairs & Events, Solutions Magok Central Tower 1 Cha, 227 Gonghang-daero Gangseo-gu, Seoul, 07802 Korea Contact: Chris Lim Tel: + 82 2 2192 7420 Mobile: +82 10 2800 1834 Email: chris.lim@dsv.com

# Portugal

DSV Transitários, Lda Rua Abade Correia da Serra, 112 Senhora da Hora, 4460-208 Portugal Contact: Silvia Eloi Tel: + 351 266 088 642 Mobile: + 351 916 141 569 E-mail: silvia.eloi@dsv.com

# Singapore

DSV Solutions Pte Ltd No.5 Changi North Way 5th Floor, 498771 Singapore Contacts: Neo Kim Wah, Andy Tel: + 65 6500 5604 Mobile: + 65 9688 9156 E-mail: kim.wah.neo@dsv.com

DSV Fairs & Events, Solutions Pol. Ind. Riera del Molí Les Licorelles, Calle A num. 1 08750 Molins de Rei Barcelona ,Spain Contact: Belina Flores Tel: + 930 260 838 Mobile: + 34 34 686 902 300 Email: belina.flores.sierra@dsv.com

DSV - Translink Room 5-2, 5th Floor No. 99, Chung Shan N. Rd Sec 2., Taipei 104-48 Taiwan R.O.C. Contact: Frances Lin Tel: + 886 2 2581 1133 Fax: + 886 2 2523 9449

Email: frances@trans-link.com.tw

# Turkey

DSV – Agility Fairs & Events Rüzgarlıbahçe mah. Cumhuriyet Cad. Acarlar Is Merkezi F Blok K:2 D:8 Beykoz Istanbul, Turkey Contact: Tandogan Ozman Tel: + 90 216 680 16 00 Fax: + 90 216 680 00 45 Email: tandogan.ozman@dsv.com

# United Arab Emirates

DSV Fairs & Events, Solutions Level 15, Office No. 07-08 Sheikh Rashid Tower Dubai World Trade Centre P.O.Box 36683, Dubai, UAE Contact: Nilofer Sayeed Tel: + 971 4 813 1487 / 813 1210 Mobile: + 971 56 6833914 Email: nilofer.sayeed@dsv.com

# United Kinadom

DSV Fairs & Events, Solutions One Western Gateway Royal Victoria Dock London E16 1XL, United Kingdom Contact: Garcia Newell Tel: + 44 207 069 5321 Mobile: + 44 7760 165828 Email: garcia.newell@dsv.com

DSV Fairs & Exhibitions, Solutions USA Contact: Kelly O'Neill-Exley Product Specialist Email: kelly.oneill@dsv.com

Mobile: +1 404 432 8835



# **OUTBOUND MATERIAL HANDLING AUTHORIZATION & LABEL REQUEST**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

All outbound shipments require a Shepard Outbound Material Handling Authorization (MHA) form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show.



Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Step	1. Complete exhi	biting cor	mpany i	nformat	ion.						
EXHIB	ITING COMPANY NAME:							ВООТН	NUMBER: _		
CONT	ACT NAME:						PH	ONE NUMBER:			
EMAIL	.ADDRESS:										
Step	2. Where is the s	hipment	going?								
СОМР	ANY NAME:				BUSINESS H	OURS:					
STREE	T ADDRESS:										
CITY: _							STATE:		ZIP CODE: _		
# OF 0	o 3. How many pie  CRATES: #  O 4. What are we s	OF SKIDS:		•		#OF	CARTONS:	APPROX.TO	TAL WEIGHT	ī:	
QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT	QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT
	Crates						Carpet (color)				
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тота	<b>L</b>				
	re a loading dock?					Any th	ng else we should kno	w about your buil	ding?		
Is the	building in a residential are	ea? 🗌 Yes 🖺	No								
	ential contact name			nber							
	e need a lift gate on our true e need to go inside your off										
Do we	need to go inside your off	ice to deliver y	our items?	∟ yes ∟	NO						
Step	5. How many lab	els do you	ı need?								
☐ Off If sele	<b>o 6. Who is picking</b> icial Show Carrier: SHEPAR cting a carrier other than Sing labels.	D LOGISTICS	Other (	Truckload, Sp		nis includes	Fed Ex, UPS, etc. If usi	ing FedEx or UPS <u>y</u>	 you must ha	ave and app	y their

Step 8. What do we do with your items if your carrier doesn't show up?

Send out via Shepard Logistics or available carrier Return to warehouse for pickup, \$400 minimum charge

Step 7. What type of service is need (how fast do you need it)?

In order to process your order, we require payment on file. Please complete the Method of Payment and return to Shepard Exposition Services.

Ground 2nd Day Expedited Ground (3-5 Days) Overnight For Shepard Logistics customers, Expediated and Air shipments are available for pre-booked orders only.

If you have already placed an order with Shepard, we will automatically use the credit card on file for your company. For shipments going into or out of Canada, we must have the Commercial Invpice and the



# **ADVANCED SHIPPING LABEL**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# < • Shepard **ADVANCED WAREHOUSE** TO: (Exhibiting Company Name) (Exhibiting Company Booth Number) c/o Shepard Exposition Services 7079 Oakland Mills Rd Columbia, MD 21046 FOR: **ASEE Annual Conference and Exposition** Delivery Hours: Monday - Friday 8:00AM - 4:00PM First day freight can arrive without a surcharge: Friday, May 26, 2023 Last day freight can arrive without a surcharge: Friday, June 16, 2023

# **DIRECT SHIPPING LABEL**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# < • Shepard **DIRECT TO SHOW SITE** TO: (Exhibiting Company Name) (Exhibiting Company Booth Number) c/o Shepard Exposition Services **Baltimore Convention Center 1 West Pratt Street** Baltimore, MD 21201 FOR: **ASEE Annual Conference and Exposition MUST NOT BE DELIVERED PRIOR TO:** Saturday, June 24, 2023 | 8:00AM



# MATERIAL HANDLING RATES

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# Ship Roundtrip with Shepard Logistics and receive a 10% discount\* on Material Handling

\* Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

What is Material Handling? Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in are part, are billed as a package.

How to Calculate Material Handling Services The following services whether used completely or in part are offered as a package. When estimating weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Standard Material Handling Rates All rates are per 100 pounds with a 200 pound minimum charge. Certified weight tickets are required on all shipments.

**Blended Rates** The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if your carrier delivers your freight outside of published hours may result in additional fees. Please see Material Handling page for a complete listing of all possible charges.

# **Advanced Warehouse Shipments\*\***

\*\* Single pieces over 5000 pounds, machines or uncrated items cannot be accepted at warehouse.

FIRST DAY FREIGHT CAN ARRIVE: Friday, May 26, 2023 LAST DAY FREIGHT CAN ARRIVE: Thursday, June 22, 2023

CODE	ITEM	WEIGHT	
35010	Crated		
35036	Special Handling		

PRICE/CWT	TOTAL
\$169.52	
\$220.50	

# **Direct to Facility/Show Site Shipments\*\*\***

\*\*\* Large pieces of machinery and uncrated shipments can be accepted at show site.

FIRST DAY FREIGHT CAN ARRIVE: Saturday, June 24, 2023

CODE	ITEM	WEIGHT
35030	Crated	
35043	Uncrated	
35038	Special Handling	

PRICE/CWT	TOTAL
\$161.20	
\$241.75	
\$209.50	

# **Other Material Handling Services**

CODE	ITEM	QTY
35490	Banding Service Per 4x4 Skid/Pallet	
35491	Shrink-wrap Service Per 4x4 Skid/Pallet	

	PRICE	TOTAL
X	\$75.00	
X	\$75.00	

# **Light Weight Shipments\*\*\*\***

\*\*\*\* Shipments 40 pounds or less.

CODE	CODE ITEM		
35400	Light Weight		

	PRICE	TOTAL
Х	\$84.75	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$ 

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. All Material Handling charges are billable and will be charged to the credit card on file.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



# MATERIAL HANDLING INFORMATION

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD

June 25 - 28, 2023

# **Special Handling Definitions**

Rate as shown on Material Handling Rate Form, approx. 30%.

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only

## **Constricted Space**

Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.

# Stacked Shipments

Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.

# **Mixed Shipments**

Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as uncrated.

# Shipment Integrity

Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.

# Carpet/Pad Only

Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).

# No Documentation

Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.

# Designated Piece Unloading

Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

# Padded Van Deliveries

This applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

## Disposal Fee

A disposal fee & minimum 1 hr. labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move out.

# Overtime/Double-time

## SURCHARGE: Overtime: 30% • Double Time: 50%

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

# Warehouse Overtime/Double-time

## Overtime: 30% • Double Time: 50% SURCHARGE:

Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

# Early/Late Shipments to the Warehouse

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to show site after show open will be charged a surcharge.

# **Uncrated Shipments**

# Rate as shown on Material Handling Rate Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move out of the show, and is based on the weight of the shipment handled.

# Off-Target Deliveries SURCHARGE:

## 15% • 35004

For targeted shows (exhibitors who received/ requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

## Marshaling Yard

# \$30 per Shipment • 35250

Where Shepard Exposition Services as the show contractor must lease space for Marshaling Yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the Marshaling Yard.

# **Reweigh of Shipments**

# FEE:

# \$25.00 per forklift load • 35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

# **Empty Crate Storage**

# \$25.00 per piece • 35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

# **Light Weight Shipments**

Shipments weighing 40 lbs. or less will qualify for the light weight shipment rate. Shipments exceeding 40 lbs. will be billed standard Material Handling fees at the prevailing show rates. All shipments must have certified weight tickets.

# **Envelope Deliveries**

# FEE:

# \$10.50 per envelope • 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

# Priority Empty Labels

\$75.00 per label • 35064

Limited quantities available on a per event basis.

# **Mobile Spotting**

\$200 per round trip

All vehicles must be escorted in and out of building by Shepard personnel.



# MATERIAL HANDLING 101

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment. Material handling is a billable service.

# What is material handling (also referred to as

drayage)? Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"? Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV,

What is the difference between material handling and shipping? Shipping is the process of transporting your shipment from its origin to it's final destination. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

Do I need to order a forklift to unload or reload my freight? No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean? CWT is an acronym for Century Weight.

What determines how much I'm charged? Charges are based on certified inbound weight ticket included with your shipment as well as the type of service reauired.

# How do I calculate material handling charges?

Material handling, whether used completely or in part are offered as a round trip service. When recording weight, round up to the next 100 lbs, EXAMPLE; 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges? Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

What are Light Weight shipments? All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

All shipments, regardless of carrier, weighing 41 lbs. and up will be billed using the standard material handling rates listed in the kit and billed at a 200 lb.

# How do I calculate my Light Weight shipment?

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40 lbs. will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each

What are Crated Materials? Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no additional handling

What are Uncrated Materials? Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What is Special Handling? Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only

What are Advanced Shipments? All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual). Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00 AM - 4:00 PM, excluding holidays. Shipments must arrived by advanced warehouse deadline date to avoid late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

What are Direct Shipments? All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).





# **CARTLOAD SERVICE**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023



Cartload Service provides service to exhibitors arriving in personally owned vehicles (POVs) and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload their items.

# **Cartload Service includes:**

Includes:

- · One laborer
- One cart
- One trip (per rate listed below)

# Please remember:

- If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.
- All items must fit on flat bed cart (approximately 3' x 4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.
- Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

# **Labor Hours**

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday | 5:00PM - 8:00AM. All hours Saturday and

Sunday

Double Time (DT): Holidays

**Holidays:** NY Day, ML King Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Christmas Eve Day,

Christmas Day.

CODE	ITEM	# OF TRIPS	RATE	TOTAL
35151	Dock to Booth ST		\$235.00	
35152	Booth to Dock ST		\$235.00	
35153	Dock to Booth OT		\$332.50	
35154	Booth to Dock OT		\$332.50	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Only shepard personner are allowed to operate mechanical equipment. No reliands of exchanges once service has been reliaded. Cancellations must be received in writing within 46 hours of hist day
of exhibitor move in.

COMPANY NAME:	BOOTH NUMBER:

CONTACT NAME: EMAIL ADDRESS:





# **MOBILE SPOTTING FEE**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# Displaying a Vehicle at the Event?

(including rolling stock, self-propelled, towed and/or pushed vehicles/machinery)

All vehicles must be escorted on and off the floor by a Shepard representative. Shepard charges a round-trip fee, per vehicle, to place a vehicle on the trade show floor. Additional charges may apply when additional labor and equipment are required.

# Step 1.

If you have a vehicle, make sure it is shown on the official floorplan by alerting Customer Service or your Event Management.

# Step 2.

Contact Customer Service to schedule your move in and out. Vehicle placement must be supervised by the exhibitor.

All vehicles must be removed no later than: **Wednesday, June 28, 2023 | 5:00PM** 

Any vehicles left after that time are subject to removal by towing or other means. Exhibitors are responsible for all removal charges.

CODE	ІТ	ЕМ	QTY	RATE	TOTAL		
35106	Motorized Unit∕\	ehicle Spotting		\$200.00			
	TOTAL ESTIMATE						
		TAX (All tax ro	6.00%				

Additional fees may apply if mobile spot cannot be driven into place and must be assisted or if scheduled mobile spot time is missed.

**AMOUNT DUE** 

# **Important Rules and Regulations**

- · Battery Cables must be disconnected.
- Gas Cap must either be taped shut or have a lockable gas cap.
- · Must contain less than 1/4 tank of gas.
- Exhibitor is responsible for checking local Fire Marshal rules and regulations for additional requirements.



# PERSONALLY OPERATED VEHICLE (POV) UNLOADING INFORMATION

Shepard Exposition Services has the responsibility of receiving and handling all the exhibit materials and empty crates that come in via over the road carriers. It is Shepard's responsibility to manage the docks and schedule vehicles for the smooth and efficient move-in and move out of the exhibition. Shepard will not be responsible for any materials they do not handle.



The types of vehicles shown to the left are considered POVs and will be allowed to unload/load in the designated POV ramp area after checking in at the marshaling yard.



# ✓ ALLOWED POVs INCLUDE:

- · Passenger Automobile
- Mini Van

· SUV

- · Pick-up Truck



Please refer to the Labor Rules and Regulations page for additional information and quidelines.









The types of vehicles shown to the left are considered rental trucks and trailers and will not be allowed access to the dock spaces to self unload/load. Vehicles like shown at the left will be unloaded by dock personnel and not by exhibitors. NOT

# **ALLOWED IN THE DOCK AREA:**

- x Trailers of any kind
- ✗ No Step Van/Box Truck
- ✗ Full Size Vans

Exhibitors may not operate or utilize any type of powered and mechanical equipment. See examples to the left of equipment that can and cannot be used.



# **√ALLOWED:**

· Hand Carried Boxes



# **NOT ALLOWED:**

- x 2-wheel or 4-wheel Hand Carts
- Pallet Jacks







# **FORKLIFTS & GROUND RIGGING**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

CODE

35255

35256

35257

CODE

35593

35594

35595

CODE

ST Hourly Rental

OT Hourly Rental

DT Hourly Rental

ITEM

ST Hourly Rental

OT Hourly Rental

DT Hourly Rental

EST. # OF HOURS

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Monday - Friday | 5:00PM - 8:00AM. All hours Saturday and Sunday

NY Day, ML King Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Christmas Eve Day, Christmas

☐ Uncrating Materials ☐ Spotting Equipment ☐ Booth Work/Ground Rigging

Will you need: Straps Extended Blades Weight of Heaviest Piece:

**Labor Hours** 

Overtime (OT):

Holidays Holidays:

Straight Time (ST):

Double Time (DT):

(times are not guaranteed)
Install Date/Time:

Dismantle Date/Time: \_

Monday - Friday | 8:00AM - 5:00PM

Step 1: Describe the work.

Step 2. When are we moving it?

Step 3. Choose your lift size.

# **DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

FORKLIFT RENTAL - UP TO 30,000 LB. CAPACITY

ONLINE

\$1,943.50

\$2.577.25

\$3,211.00

**FORKLIFT RENTAL - 4 STAGE** 

ONLINE

\$966.45

\$1,204.15

IN BOOTH SCISSOR LIFTS

ONLINE

\$742.00

EST. # OF HOURS DISCOUNT

\$2,235.00

\$2,963.85

\$3,692,65

DISCOUNT

\$838.10

\$1,111.40

\$1,384.75

DISCOUNT

\$853.30

REGULAR

\$2.503.20

\$3,319,50

\$4.135.75

REGULAR

\$938.65

\$1,244.75

\$1.550.90

REGULAR

\$955.70

TOTAL

TOTAL

TOTAL

														T
	FORKLII	T RENTAL	- UP TO 5,0	00 LB. CAPA	CITY		68121	Scissor Lift Removal		\$742	.00	\$853.30	\$955.70	
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	Rate structure includes forklift and one (1) operator only. Minimum crews are based on scope of work and area jurisdiction. Additional labor and groundmen will be billed at the hourly rate. PLEASE NOTE							
35028	ST Hourly Rental		\$485.90	\$558.80	\$625.85		Per rigge	rs jurisdiction	a rigging cre	ew (up to 3	riggers) n	nay require a 4-ho	ır minimum to ins	stall any
35039	OT Hourly Rental		\$644.30	\$740.95	\$829.85		hanging	sign, truss and	I/or motors, o	or structur	es requirin	g hoisting. Rates a	re per lift and crev	v per ho
35067	DT Hourly Rental		\$802.75	\$923.15	\$1,033.95									
								GROU	ND RIGGII	NG SUPE	RVISOR	RATES (PER I	MAN HOUR)	
	FORKLIF	T RENTAL	- UP TO 10,0	00 LB. CAPA	CITY		CODE	ITE		ST. # OF HOURS	ONLIN	DISCOUNT	REGULAR	тота
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	35085	ST Hourly F	Rental		\$243.75	5 \$280.30	\$313.95	+-
35029	ST Hourly Rental		\$971.75	\$1,117.50	\$1,251.60		35086	OT Hourly			\$365.6		\$470.90	1
35049	OT Hourly Rental		\$1,288.65	\$1,481.95	\$1,659.80		35099	DT Hourly I			\$487.50		\$627.95	<del>                                     </del>
35069	DT Hourly Rental		\$1,605.50	\$1,846.30	\$2,067.85			2.1.louiny.	torical		Ψ 107.0	4500.05	ΨοΣ//30	
	,							GROUNI	RIGGERS	& MATI	ERIAL H	ANDLERS (PE	R MAN HOUR)	
	FORKLIF	T RENTAL	- UP TO 15,0	00 LB. CAPA	ACITY		CODE	ITE		ST. # OF HOURS	ONLIN	E DISCOUNT	REGULAR	TOTAL
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	35087	ST Hourly F			\$195.00	\$224.25	\$251.15	
35455	ST Hourly Rental		\$1,214.70	\$1,396.90	\$1,564.55		35100	OT Hourly	Rental		\$292.50	336.40	\$376.75	
35456	OT Hourly Rental		\$1,610.80	\$1,852.40	\$2,074.70		35101	DT Hourly I	Rental		\$390.0	0 \$448.50	\$502.30	
35457	DT Hourly Rental		\$2,006.90	\$2,307.95	\$2,584.90									
	FORKUE	TOPNITAL	- UP TO 20,0	OO LD CAD	ACITY			mum charge i in half (1/2) ho			nt is one (	) hour. Labor and	equipment therea	ifter is
	FORKLIP	IRENIAL	- 07 10 20,0	UU LB. CAP	ACII Y									
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL			то	TAL ESTIM	IATE		\$	
35035	ST Hourly Rental		\$1,457.65	\$1,676.30	\$1,877.45				TA	<b>X</b> (All tax re	ates are su	ıbject to change)		6.00
35066	OT Hourly Rental		\$1,932.95	\$2,222.90	\$2,489.65				AM	IOUNT DU	E	_	\$	
	DT Hourly Rental		\$2,408,25	\$2.769.50					_					

Only Shepard personnel are allowed to operate mechanical equipment. Orders cancelled without 48-hour written notice will be charged a one (1) hour cancellation fee. Submission of this form indicates you



COMPANY NAME:

CONTACT NAME: \_
EMAIL ADDRESS: \_

read and accept the Payment Policy and Terms & Conditions.

BOOTH NUMBER:



# **ON-SITE STORAGE**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

On-site Storage is used when you have product you need to replenish during the event, or if you have items you don't want stored with the empty crates. Do not use this service for "Empty" storage. Two different types of storage are available:

Accessible Storage: Use this type when you need to pull items out of storage during the show. Materials in Accessible Storage will be accessible during the event, but not necessarily by exhibitors. The charge for Accessible Storage is a daily storage fee plus a per hour labor fee each time materials are moved. (\$100.00 Minimum).

Secured Storage: Use this type only if you do not need your items again until the end of the event. Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage. (\$100.00 Minimum).

# Step 1. Complete exhibiting company information.

EXHIBITING COMPANY NAME:	BOOTH NUMBER:
ON-SITE CONTACT NAME:	ON-SITE CELL PHONE:
For liability reasons, only shipments for which material handling drayage charges have been Exposition Services' limit of liability will be \$5.00 per pound or \$500.00 per package or contain	paid to Shepard will be eligible for Shepard storage services. All packages must be properly packed & labeled. Shepard iner, whichever is less. No uncrated material will be accepted at the warehouse.
Step 2. Choose the type of storage to fit your need For either storage options, there is no charge to return item	

# **Accessible Storage**

# STEP 1:

CODE	ITEM	QTY		COST PER DAY		NUMBER OF DAYS		EST TOTAL 1
35166	Pallets/Skids		x	\$35.00	х		=	
35349	1/2 Trailer		x	\$80.00	х		=	
35348	Full Trailer		х	\$120.00	х		=	

# STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES		
35087	Labor - Straight Time	\$195.00	x		=	
35100	Labor - Overtime	\$292.50	x		=	
35101	Labor - Double Time	\$390.00	x		=	

STEP 3: Add your Estimated Total from Step 1 to the Estimated Total of Step 2.

EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL
	+		=	

# **Secure Storage**

# STEP 1:

CODE	COST PER SQ. FT.		EST SQ. FT. NEEDED		NUMBER OF DAYS		EST TOTAL 1
35068	.80	х		х		=	
STEP 3: Ac	dd your Estimate	d To	tal from Step 1 to t	he E	stimated Tota	l of S	tep 2.

# STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES		EST TOTAL 2
35087	Labor - Straight Time	\$195.00	x		=	
35100	Labor - Overtime	\$292.50	х		=	
35101	Labor - Double Time	\$390.00	x		=	

EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL
	+		=	

Only Shepard personnel are allowed to operate mechanical equipment. No refunds or exchanges once item has been delivered to your booth. Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





# WAREHOUSE STORAGE

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

Warehouse Storage is used when you need a place to store your exhibit or product for days, weeks, or even until your next event.

# **Pricing**

- · Warehouse storage rates are billed \$10.00 per cwt per month (\$100.00 a month minimum charge) (35006).
- Each shipment returned to the warehouse for storage will be billed \$20.00 per cwt (\$400.00 minimum) (35005).
- · For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services.
- · All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound. or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

# Step 1. Complete exhibiting company information.

EXHIBITII	NG COMPAN'	/ NAME:							ВООТН І	NUMBER:		
ON-SITE	CONTACT NA	ME:						ON-SITE CELI	L PHONE:			
EMAIL AD	DRESS:											
Stan 2	What n	eeds to b	ne stored	2								
		ECES TO BE S		•		_						
PIECE	LENGTH	WIDTH	HEIGHT	WEIGHT	CRATE/SKID	PIECE	LENGTH	WIDTH	HEIGHT	WEIGHT	CRATE/SKID	
1						7						
2						8						
3						9						
4						10						
5						l II						
6						12						
								TOTAL ES	STIMATE		\$	
								TAX (All to	ax rates are s	ubject to chang	ge) 6.0	0%
								AMOUNT	DUE		\$	
				your item	is?	TO DATE:						
Fees will	continue unti	l storage is pio	cked up.									
Step 4	. What d	lo we do	with vou	r items at	the end of th	ne storage	period?					
It is the e	khibitor's resp	onsibility to n	nake all arran	gements for sh	ipping, including ut any storage mover	ilizing Shepard	-	ns <b>WILL NOT</b>	automatically	be taken to th	e next event.	
	another des al fees will ap		epard Logisti	cs* 🗆 Transp	ort to another Shep	pard event*						
☐ Pick-u	o is arranged	with another	carrier:									
Submission	of this form inc	licates you read a	and accept the F	ayment Policy an	d Terms & Conditions. S	torage Items will n	ot be stored or re	leased without	a valid credit car	d on file.		
PRINTED	NAME:											





# **BOOTH & CARPET CLEANING**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor. Minimum 100 square foot order for all cleaning services.

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

# **Booth Vacuuming**

	VACUUM ONCE									
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL				
47050	0-399 sq. ft.		\$0.57	\$0.65	\$0.75					
47051	400-900 sq. ft.		\$0.50	\$0.60	\$0.65					
47052	900+ sq. ft.		\$0.50	\$0.60	\$0.65					

VACUUM DAILY									
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL			
47055	0-399 sq. ft.		\$2.28	\$2.60	\$2.90				
47056	400-900 sq. ft.		\$2.05	\$2.35	\$2.65				
47057	900+sq.ft.		\$1.90	\$2.20	\$2.45				

# **Porter Service**

 $Includes\ emptying\ was tebaskets\ within\ the\ booth\ every\ two\ hours\ during\ the\ show.$ 

PORTER SERVICE								
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL		
47030	One Time Porter		\$0.75	\$0.85	\$0.95			
47031	Daily Porter		\$2.95	\$3.40	\$3.80			

# **Specialty Services**

MOPPING & CARPET SHAMPOOING							
CODE	SERVICE SQ. FT. ONLINE DISCOUNT REGULAR						
47042	Mop One Time		\$0.70	\$0.80	\$0.90		
47022	Mop Daily		\$2.40	\$2.75	\$3.10		
47013	Shampoo One Time		\$0.70	\$0.80	\$0.90		

DISPLAY WIPE DOWN (CHARGED PER HOUR)							
CODE	SERVICE	QTY IS 1	ONLINE	DISCOUNT	REGULAR	TOTAL	
47043	One Time		\$180.75	\$207.85	\$232.80		
47044	Daily		\$657.27	\$755.85	\$846.55		

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

vacuuming, Porter Service, Mopping, and Snampooing are based on total booth sq. tt. regardless of area being cleaned. Minimum order of 100 sq. tt. Submission of this form indicates you read and accept the
Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth. Cancellations must be received in writing prior to 48 hours of 1st day of exhibitor move in.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

EMAIL ADDRESS



# **EXHIBIT DISINFECTING SERVICES**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

# Clean + Disinfecting Services—specialized protocols to combat biological threats.

In response to the COVID-19 crisis, we elevated our cleaning services to ensure we effectively neutralize environments and safeguard participants from unwanted germs. Following GBAC Star accreditation guidelines and utilizing cleaning products approved by government regulatory agencies, we are committed to the highest standard of cleaning and disinfecting solutions.

As the General Services Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide sanitizing or electrostatic fogging services on the show floor. Minimum 100 square foot order for all cleaning services. If you have any issues at all regarding cleaning services during the event, please contact the Shepard Service Desk immediately so that we can make it right. Please do not wait until the end of the event.

# **Display Wipe Down with Sanitizing Disinfectant**

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47070	One Time Wipe Down Disinfectant		\$187.72	\$215.90	\$241.80	

Disinfectant and sanitizing of furniture and product delivered to booths. Service provided one time prior to show open.

CODE	ITEM	SERVICE	ONLINE	DISCOUNT	REGULAR	TOTAL
47071	Daily Wipe Down Disinfectant		\$682.61	\$785.00	\$879.20	

Disinfecting and sanitizing of furniture and product delivered to booths. Service provided each day of the event, prior to show open. Cost covers service for each day of the event.

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47072	Multi Visit Wipe Down Disinfectant		\$170.65	\$196.25	\$219.80	

Disinfecting and sanitizing of furniture and product delivered to the booths. Service times to be pre scheduled by exhibitor throughout event open days. Minimum order of two (2) visits per day. Each visit billed by hour. Please provide cleaning schedule to orders@shepardes.com. Include show name, company name, booth number, onsite contact name and cleaning schedule broken down by days and times.

# **Electrostatic Fogging**

CODE	ITEM	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL
47073	Electrostatic Fogging per Sq. Ft.		\$1.14	\$1.30	\$1.45	

Nightly fogging of exhibit area and equipment for all event open days. Electrostatic Fogging services may only per performed when booth and surrounding area is clear of people. Fogging is a mist and the exhibitor is responsible for protecting electrical equipment and other fragile/sensitive items.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Shepard is not responsible for any damage, discoloration etc. of exhibit items resulting from disinfecting or fogging chemicals. Disinfecting wipe down is a minimum of one hour. Electrostatic fogging services are based on total booth sq. ft. regardless of area being cleaned. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no refunds once service has been performed. Cancellations must be received in writing 24 hours prior to first exhibitor move in day

COMPANY NAME:	BC	OOTH NUMBER:
CONTACT NAME:		



EMAIL ADDRESS:

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.



# **BULK WASTE REMOVAL**

# **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

# **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

# Abandoned Carpet/Floor Coverings and Display Materials

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out. Exhibitors who would like to schedule their items to be disposed of after the event can request the service below.

# This rate includes up to 1 hour of forklift labor and up to 1/4 of dumpster space.

Abandoned floor coverings and/or displays, large or heavy amounts of trash, or otherwise left behind materials will also be charged a fee.

If your service goes over the allotted hour or requires more labor or space in the dumpster, you will be billed for those additional services on top of this fee. All related disposal fees will be added to the payment method on file.

# **Waste Removal Package**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
47074	Waste Removal Package		\$648.40	\$745.65	\$835.15	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Standard" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





# SHEPARD FURNISHINGS & DECOR CATALOG



Dress up your space.
With Shepard, You Can.

# **TABLES**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

# **UNSKIRTED**



**Display Table** #50040 4' x 24" x 30" Unskirted



**Display Table** #50041 4' x 24" x 42" Unskirted



Display Table #50044 6' x 24" x 30" Unskirted



**Display Table** #50045 6' x 24" x 42" Unskirted



**Display Table** #50048 8' x 24" x 30" Unskirted



**Display Table** #50049 8' x 24" x 42" Unskirted

# SKIRTED

6' and 8' Long Tables are Skirted on 3 Sides. For Skirting on 4 Sides, please order 4th Side Skirt.



**Display Table** #50042 4' x 24" x30" Skirted



**Display Table** #50043 4' x 24" x 42" Skirted



**Display Table** #50046 6' x 24" x 30" Skirted



**Display Table** #50047 6' x 24" x 42" Skirted



**Display Table** #50050 8' x 24" x 30" Skirted



**Display Table** #50051 8' x 24" x 42" Skirted

# PEDESTAL & SIDE



30" Natural Pedestal Table

#50706 30" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



42" Natural Pedestal Table

#50707 42" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



# 30" Pedestal Table

#50032 30" x 36" Pedestal Table, Grey Fleck Top, Chrome Base



42" Pedestal Table

#51089 42" x 36" Round High Pedestal Table, Grey Fleck Top, Chrome Base



**Round Side Table** 

#50030 18" x 24"



# Square Side Table #50031

#50031 18" x 18" x 24"



# **CHAIRS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

# STOOLS & CHAIRS WITH ARMS



**Director's Stool** #51090 Black Fabric, Maple Wood



**Natural Feel Stool** #50705 Light Maple Back, Black Fabric Seat



**Padded Stool** #50024 Padded Stool with Back, Grey Fabric



**Director's Chair** #51086 Black Fabric, Maple Wood



Upholstered Arm Chair #50021 Upholstered Arm Chair, Grey Fabric

# **CHAIRS WITHOUT ARMS**



Natural Feel Chair #50704 Light Maple Back, Black Fabric Seat



**Upholstered Side Chair**#50020
Upholstered Side Chair,
Grey Fabric

# **DISPLAYS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

# FOR HANGING



# Bag Rack #50175

9" x 12" x 71" Adjustable Heights



# **Coat Rack**

#50092 2" x 22" x 69" Silver



# **Spiral Garment Rack**

#50093 30" x 70" Silver



# 2' x 8' Grid with Legs

#50236 2' x 8' Chrome Also Available Without Legs (#50237)



# 3.5' x 8' Slatwall

#66147 3.5' x 8' Grey



# 8' x 4' & 4' x 8' Peg Board

# 66148 (horz) 8' x 4'

#66149 (vert) 4' x 8' White



# 6" Hooks for Peg Board

#50104 Silver



# 7-Ball Waterfall Grid Attachment

#50242 Silver Also Available for Slat Wall #50243

# **UPRIGHT, CROSSBARS & DRAPERY**



# 8' High Upright with Base

#50088 Crossbar rented separately



# 6' - 10' Crossbar

#50349 1 1⁄4" D



# 7' - 12' Crossbar

#50348 1 ¼" D



**3' High Drape** #50074



**8' High Drape** #50073

# **SHELVING**



# 4' x 12" Display Shelf

#50296 4' x 12" White Shelf with Black Bases



6' x 12" Display Shelf #50297 6' x 12" White Shelf with Black Bases



# BARRIER

Tensa Barrier Stanchion #50427 Barrier with Bl Barrier 13" x 41'

#50427 Barrier with Black Belt Barrier 13" x 41" Black Belt 117" Rented individually, not a set



# **DISPLAYS & SHOWCASES**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

# FOR SIGNS & LITERATURE



**Horizontal Tackboard** #50060 4' x 8' Black Legs, Grey Fabric



**Vertical Tackboard** #50061 8' x 4' Black Legs, Grey Fabric



**Literature Rack** #50245 16" x 10" x 59"



**Chrome Sign Holder** #50095 Holds 22" x 28" Sign



Floor Easel #50094 31" x 31" x 64"

# **OTHER**



Wastebasket #50091



Mini Refrigerator #50098



Drawing Bowl #50185



**Sand Bag** #51087

# **SHOW CASES**



**4' Full View Showcase** #50067

**6' Full View Showcase** #50068



4' Quarterview Showcase #50069

**6' Quarterview Showcase** #50070



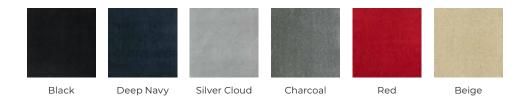
# **FLOORING**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### EXPO - 13 OZ



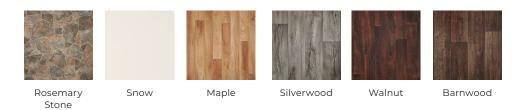
#### PREMIUM - 28 OZ



#### PLUSH - 50 OZ



#### VINYL - CUSTOM ORDER ONLY



# **SKIRT & DRAPE**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### **SKIRT**



#### **SKIRT - SPANDEX**



#### DRAPE





#### STANDARD FURNISHINGS

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Tables**

6' and 8' Skirted Tables have skirts on 3 sides, to have drape on all 4 sides you must order 4th side drape.

COLORS: Red (01), Green (02), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10), Teal (13) • Spandex: Red (01), White (03), Blue (05), Black (06)

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50042	4' (I) x 24" (w) x 30" (h) Skirted Table			\$203.90	\$234.50	\$262.65	
50046	6' (I) x 24" (w) x 30" (h) Skirted Table			\$250.60	\$288.20	\$322.80	
50050	8' (I) x 24" (w) x 30" (h) Skirted Table			\$317.70	\$365.35	\$409.20	
50043	4' (I) x 24" (w) x 42" (h) Skirted Table			\$247.85	\$285.05	\$319.25	
50047	6' (I) x 24" (w) x 42" (h) Skirted Table			\$317.40	\$365.00	\$408.80	
50051	8' (I) x 24" (w) x 42" (h) Skirted Table			\$373.45	\$429.45	\$481.00	
50052	4th Side Skirt for 30" High Table			\$123.95	\$142.55	\$159.65	
50171	4th Side Skirt for 42" High Table			\$123.95	\$142.55	\$159.65	
50040	4' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$138.45	\$159.20	\$178.30	
50044	6' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$165.10	\$189.85	\$212.65	
50048	8' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$194.70	\$223.90	\$250.75	
50041	4' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$155.80	\$179.15	\$200.65	
50045	6' (l) 24" x (w) x 42" (h) UnSkirted Table		n/a	\$194.70	\$223.90	\$250.75	
50049	8' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$217.25	\$249.85	\$279.85	
51089	42" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$348.75	\$401.05	\$449.20	
50032	30" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$326.05	\$374.95	\$419.95	
50030	Round Side Table - 24" (w) x 18" (h)		n/a	\$164.15	\$188.75	\$211.40	
50031	Square Side Table - 24" (w) x 18" (h)		n/a	\$164.15	\$188.75	\$211.40	
50706	30" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$426.60	\$490.60	\$549.45	
50707	42" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$444.75	\$511.45	\$572.80	
50700	White Fabric Table Cover w/ 6'x30" Table		03	\$354.05	\$407.15	\$456.00	
50700	Red Fabric Table Cover w/ 6'x30" Table		01	\$354.05	\$407.15	\$456.00	
50700	Blue Fabric Table Cover w/ 6'x30" Table		05	\$354.05	\$407.15	\$456.00	
50700	Black Fabric Table Cover w/ 6'x30" Table		06	\$354.05	\$407.15	\$456.00	

#### Seating

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50020	Side Chair Grey Fabric		n/a	\$126.15	\$145.05	\$162.45	
50021	Arm Chair Grey Fabric		n/a	\$172.10	\$197.90	\$221.65	
50024	Stool with Back Grey Fabric		n/a	\$209.65	\$241.10	\$270.05	
51086	Director's Chair Black Fabric		n/a	\$130.20	\$149.75	\$167.70	
51090	Director's Stool Black Fabric		n/a	\$233.05	\$268.00	\$300.15	
50705	Natural Feel Stool Maple Back, Black Fabric Seat		n/a	\$254.15	\$292.25	\$327.30	
50704	Natural Feel Chair, Maple Back, Black Fabric Seat		n/a	\$208.70	\$240.00	\$268.80	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.
There are no exchanges or refunds once item has been delivered to your booth. Cancellations must
be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in
your booth are subject to "Regular" pricing.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

our booth are subject to "Regular" pricing.	AMOUNT DUE	\$
COMPANY NAME:	BOOTH NUMBER:	
CONTACT NAME:		





## **SPECIALTY, DISPLAYS & DRAPERY**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50091	Wastebasket		n/a	\$19.00	\$19.00	\$19.00	
50094	Floor Easel, Chrome		n/a	\$69.90	\$80.40	\$90.05	
50245	Literature Rack Silver, Glass		n/a	\$257.80	\$296.45	\$332.00	
50175	Bag Rack, Chrome		n/a	\$341.40	\$392.60	\$439.70	
50092	Coat Rack, Chrome		n/a	\$121.25	\$139.45	\$156.20	
50093	Garment Rack, Chrome		n/a	\$341.40	\$392.60	\$439.70	
50427	Tensabarrier, Per Stem, Black		n/a	\$143.95	\$165.55	\$185.40	
50095	Sign Holder, 22" x 28" Chrome		n/a	\$159.00	\$182.85	\$204.80	
50185	Drawing Bowl, Clear		n/a	\$64.10	\$73.70	\$82.55	
50296	4' x 12" Display Riser White and Black		n/a	\$144.15	\$165.75	\$185.65	
50297	6' x 12" Display Riser White and Black		n/a	\$179.40	\$206.30	\$231.05	
50098	Mini Refrigerator, Approx. 3 cubic feet		n/a	\$544.45	\$626.10	\$701.25	
50067	4' Full View Showcase, White		n/a	\$1,286.40	\$1,479.35	\$1,656.85	
50068	6' Full View Showcase, White		n/a	\$1,418.75	\$1,631.55	\$1,827.35	
50069	4' Quarter View Showcase, White		n/a	\$1,286.40	\$1,479.35	\$1,656.85	
50070	6' Quarter View Showcase, White		n/a	\$1,418.75	\$1,631.55	\$1,827.35	
50060	4'x8' Horizontal Posterboard Grey Fabric		n/a	\$416.60	\$479.10	\$536.60	
50061	4'x8' Vetical Posterboard Grey Fabric		n/a	\$416.60	\$479.10	\$536.60	
50236	Grids 2' x 8' with Legs, Each		n/a	\$307.70	\$353.85	\$396.30	
50237	Grid 2'x8' without Legs, Each		n/a	\$230.45	\$265.00	\$296.80	
50242	7-Ball Waterfall for Grids		n/a	\$21.20	\$24.40	\$27.35	
50104	6" Hooks (12) for Peg Boards		n/a	\$62.60	\$72.00	\$80.65	
50073	8' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$32.70	\$37.60	\$42.10	
50074	3' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$24.25	\$27.90	\$31.25	
50088	8' Upright with Base		n/a	\$45.10	\$51.85	\$58.05	
52065	3' Upright with Base		n/a	\$45.10	\$51.85	\$58.05	
50349	6'-10' Crossbar		n/a	\$29.95	\$34.45	\$38.60	
50348	7'-12' Crossbar		n/a	\$29.95	\$34.45	\$38.60	
50058	Sateen, per linear foot (minimum 5' linear feet rental)			\$27.95	\$32.15	\$36.00	

**DRAPERY COLORS:** Red (01), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10)

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	6	.00%
AMOUNT DUE	\$	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



### **FLOORING**

REGULAR

#### M124410623

TOTAL

#### **ASEE Annual Conference and Exposition**

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023** PREMIUM PLUSH & PREMIUM VINYL DEADLINE:\*\* FRIDAY, MAY 26, 2023

DISCOUNT

46004	Premium Plush Carpet** - 50 oz. (per sq. ft.)*** Rental includes installation and removal of carpet and visqueen.			\$13.80	\$15.85	\$17.75	
AVAILABL	LE COLORS: Black (06), Dark Grey (35), Silver Dollar (34), Sand (33), White (03)	, Electric Blue (91),Navy (22	2), Crimson(74) *** Minimu	ım 100 sq. ft. order requi	ired.		
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
46005	Premium Vinyl** (per sq. ft.)*** Rental includes installation and removal of carpet and visqueen.			\$17.80	\$20.45	\$22.90	
46007	1/2" Padding for Vinyl (per sq. ft.)***		n/a	\$6.50	\$7.45	\$8.35	
AVAILAB	ILE COLORS: Rosemary Stone (64), Snow (89), Maple (66), Silverwood	(25), Walnut (39), Barnv	vood(85) *** Minimum	100 sq. ft. order requi	red.		
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
46001	Premium Carpet - 28 oz. Rental/Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$9.90	\$11.40	\$12.75	
46003	Premium Carpet - 28 oz. Rental 1000+ Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$8.65	\$9.95	\$11.15	
46002	Premium Carpet - 28 oz. Purchase Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$24.45	\$28.10	\$31.45	
100% ULTI	RA CUT PILE WITH ACTION BACK OR JUTE BACKING AVAILABLE COLO	DRS: Black (06) , Deep Na	vy (22) , Silver Cloud (18), (	Charcoal (17), Red (01), B	eige (14) *** Minimum	100 sq. ft. order required	l.
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50255	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 10'			\$348.35	\$400.60	\$448.65	
50256	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 20'			\$650.00	\$747.50	\$837.20	
50257	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 30'			\$969.50	\$1,114.90	\$1,248.70	
50258	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 40'			\$1,289.00	\$1,482.35	\$1,660.25	
50400	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 15'		Tuxedo ONLY	\$609.55	\$701.00	\$785.10	
	IENDED FOR: Standard Size and Inline Booths AVAILABLE COLOI	S: Black (06), Tuxedo (	50), Grev (10), Blue (05),	Eclipse (43), Peacock	(13), Red (01), Cavenn	e (92) Burgundy (07)	Variation in dvo
	ccur when ordering more than one cut of carpet unless ordered as S					e (32) Builguillay (07)	vanation in aye
			COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
lot may o	ccur when ordering more than one cut of carpet unless ordered as Sp	pecial Cut.		T			
CODE	ITEM  Special Cut 0-399 Sq. Pt.	pecial Cut.		ONLINE	DISCOUNT	REGULAR	
CODE 50580	ITEM  Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft.	pecial Cut.		<b>ONLINE</b> \$6.70	DISCOUNT \$7.70	REGULAR \$8.60	
CODE 50580 50581 50582 RECOMMI	ITEM  Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft.	sq. FT.	COLOR	\$6.70 \$6.15 \$5.60	\$7.70 \$7.05 \$6.45	\$8.60 \$7.90 \$7.20	TOTAL
CODE 50580 50581 50582 RECOMMI	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black	sq. FT.	COLOR	\$6.70 \$6.15 \$5.60	\$7.70 \$7.05 \$6.45	\$8.60 \$7.90 \$7.20	TOTAL
CODE	ITEM  Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	sq. FT.  \$Q. FT.  (06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red	\$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu	\$8.60 \$7.90 \$7.20 rgundy (07)- Order Spi	TOTAL  ecial Cut when it is
CODE 50580 50581 50582 RECOMMI important CODE	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	sq. FT.  \$Q. FT.  (06), Tuxedo (50), Grey	COLOR (10), Blue (05), Eclipse (	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red	\$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu	### REGULAR   \$8.60   \$7.90   \$7.20	TOTAL  ecial Cut when it is
CODE	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding	sq. FT.  \$Q. FT.  (06), Tuxedo (50), Grey	COLOR (10), Blue (05), Eclipse (  COLOR  n/a	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red	\$7.70 \$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu	\$8.60 \$7.90 \$7.20 rgundy (07)- <i>Order Spi</i>	TOTAL  ecial Cut when it is
CODE 50580 50581 50582 RECOMM important CODE 50009 50008 50010	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding	sq. FT.  sq. FT.  (06), Tuxedo (50), Grey  sq. FT.	(10), Blue (05), Eclipse (  COLOR  n/a  n/a	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red	\$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu DISCOUNT \$2.05 \$3.95	\$8.60 \$7.90 \$7.20 rgundy (07). Order Spi REGULAR \$2.30 \$4.40	TOTAL  ecial Cut when it is
CODE 50580 50581 50582 RECOMMIMENTAL CODE 50009 50008 50010 ENTICE AT	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen	sq. FT.  SQ. FT.  (06), Tuxedo (50), Grey  Sq. FT.	(10), Blue (05), Eclipse (  COLOR  n/a  n/a  n/a	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red ONLINE \$1.80 \$3.45 \$0.45	\$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu DISCOUNT \$2.05 \$3.95	\$8.60 \$7.90 \$7.20 rgundy (07). Order Spi REGULAR \$2.30 \$4.40	TOTAL  ecial Cut when it is
CODE 50580 50581 50582 RECOMMIMENTAL CODE 50009 50008 50010 ENTICE AT	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen	sq. FT.  SQ. FT.  (06), Tuxedo (50), Grey  Sq. FT.	(10), Blue (05), Eclipse (  COLOR  n/a  n/a  n/a	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red ONLINE \$1.80 \$3.45 \$0.45	\$7.70 \$7.05 \$6.45 (01), Cayenne (92) Bu DISCOUNT \$2.05 \$3.95 \$0.50	REGULAR \$8.60 \$7.90 \$7.20  rgundy (07)- Order Spo	TOTAL  ecial Cut when it is  TOTAL
code  50580  50581  50582  RECOMMI important  CODE  50009  50008  50010  ENTICE AT	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen	SQ. FT.  SQ. FT.  (06), Tuxedo (50), Grey  SQ. FT.  bits@shepardes.cc  erms & Conditions. The ceived in writing 14 day	COLOR (10), Blue (05), Eclipse (  COLOR  n/a  n/a  n/a  n/a  re are no exchanges	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red ONLINE \$1.80 \$3.45 \$0.45	\$7.70 \$7.05 \$6.45 \$6.45 \$01), Cayenne (92) Bu  DISCOUNT \$2.05 \$3.95 \$0.50	REGULAR \$8.60 \$7.90 \$7.20  rgundy (07)- Order Spo	TOTAL  TOTAL  \$
code 50580 50581 50582  RECOMMI important CODE 50009 50008 50010 ENTICE AT	ITEM  Special Cut 0-399 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Pt. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Pt. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen  TTENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PAD and in Elevated Hardwood? Contact us for a quote at: exhibits form indicates you read and accept the Payment Policy and Tonce item has been delivered to your booth. Cancellations must be reconcept.	SQ. FT.  SQ. FT.  (06), Tuxedo (50), Grey  SQ. FT.  bits@shepardes.cc  erms & Conditions. The ceived in writing 14 day	COLOR (10), Blue (05), Eclipse (  COLOR  n/a  n/a  n/a  n/a  re are no exchanges	\$6.70 \$6.15 \$5.60 43), Peacock (13), Red ONLINE \$1.80 \$3.45 \$0.45	\$7.70 \$7.70 \$7.05 \$6.45  (01), Cayenne (92) Bu  DISCOUNT \$2.05 \$3.95 \$0.50  L ESTIMATE  All tax rates are so	REGULAR \$8.60 \$7.90 \$7.20  rgundy (07)- Order Spo	TOTAL  TOTAL  \$



# Powered \* Seating

# Charge It!

Providing powered capabilities within your booth encourages guests to stay longer as they recharge and engage with your brand.

# Naples Collection



## **TCHGRY Tech Tablet Chair** (gray vinyl, white metal tablet, chrome base) 30.5"L 29"D 33.5"H

Also available without tablet (TCHP).

Tablet

Chair



Tech

DETAIL



A) NPLSOP Naples Sofa, Powered

B) NPLCHP Naples Chair, Powered

C) NPLLOP Naples Loveseat, Powered





Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Powered Communal Tables



**Ventura Bar Tables, Powered** 

**A) VNTWHT** (white top) B) VNTBLK (black top) (silver frame) 72.25"L 26.25"D 42"H



One chair or barstool at each end of a communal table is exactly 6' apart, perfect for safe networking in any sized space.

**Ventura Cafe Tables, Powered** 

**C) VNTCWH** (white top) **D) VNTCBK** (black top)

(silver frame) 72.25"L 26.25"D 30"H



- MM

C.



**Use Ventura 6'** Bar or Cafe Tables
in your design to facilitate conversations

while physical distancing.



Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Powered \*\* Tables

Sydney
Powered **Cocktail Tables** 



### **Sydney Powered Cocktail Tables**

C1WP (white top) C1YP (black top) (brushed steel) 48"L 26"D 18"H



## Wireless

Charging

30" Round Cafe/Bar

Tables, Powered

## **CUBPOW Wireless Charging Table, Powered**

(white, AC plug-in) 20"L 20"D 18"H Mobile devices must have Qi wireless charging capability.





Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Powered Desks & Conference Tables





**Tech Powered Desk & File Cabinet** 

(black metal, laminate)

**A) TECH Tech Desk, Powered** 60"L 30"D 30"H

**B)** TECH3B Tech Desk, Powered w/ 3 Drawer File Cabinet 60"L 30"D 30"H

C) TECH3 3 Drawer File Cabinet on Castors

16"L 20"D 28"H



#### **Powered Conference**

Tables 5', 8', 10' (black top, silver)

**D) BKCT5P 5'** 60"L 48"D 29"H

E) BKCT8P 8' 96"L 48"D 29"H

**F) BKC10P 10'** 120"L 48"D 29"H

Also available without power.

#### Non-Powered Conference

Tables 5', 8', 10'

(black top, silver)

**BKCT5N 5'** 60"L 48"D 29"H

BKCT8N 8' 96"L 48"D 29"H

BKC10N 10' 120"L 48"D 29"H





**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Powered \* **Products**

# Charging Hub



#### **VILHUB** Village Charging Hub (cream) 12"L 12"D 28.25"H



Advisory.

#### **Styling Tip:**

Standalone hubs let guests plug in with a minimal footprint, while powered pedestals serve a dual purpose: keeping items secure while charging devices.

# Powered Pedestals

The flip-top electrical units rotate 180° to let devices charge on or inside the cabinet.



## **Powered Locking Pedestals**

White PDL36W 24"L 24"D 36"H PDL42W 24"L 24"D 42"H

Black PDL36B 24"L 24"D 36"H PDL42B 24"L 24"D 42"H





Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

22 | Powered Powered | 23

# Soft Seating Collections

# Valencia

#### VALCHA Chair

(spice orange velvet) 28"L 30.5"D 31"H

#### **VALSOF Sofa**

(coffee brown velvet) 63"L 30.5"D 31"H





#### Level The Field!:

Low and casual seating makes clients more comfortable and open to learn about your product.

# Sterling

## **STESOF Sofa** (gray fabric)

82"L 33.5"D 32"H

#### STECHA Chair

(gray fabric) 33"L 33.5"D 32"H





# Soft Seating Collections

# Cordoba

**COCHTP Chair** 

(taupe fabric, black) 37"L 32"D 33"H

**COLVTP Loveseat** 

(taupe fabric, black) 60.5"L 32"D 33"H

# Fairfax

**FAIRSW Sofa** 

(white vinyl, brushed metal) 62"L 26"D 30"H

**FAIRCW Chair** 

(white vinyl, brushed metal) 27"L 26"D 30"H



# Soft Seating Collections

# Allegro

**CHR002 Chair** 36"L 34.5"D 30"H

SFA002 Sofa 73"L 34.5"D 30"H





# Palm Beach

**PALSOF Sofa** (white vinyl) 69"L 29"D 33"H

# Key Largo

**KEYSOF Sofa** (black fabric)

**KEYCHR Chair** (black fabric) 35"L 35"D 34"H

**KEYLOV Loveseat** (black fabric) 57"L 35"D 34"H



# Baja

BCHWHT Chair (white vinyl) 36"L 30.5"D 28"H

BSFWHT Sofa (white vinyl) 86"L 30"D 28"H



BLVWHT Loveseat (white vinyl) 61"L 30.5"D 28"H





**NPLCHR Chair, Standard arms** 

(black vinyl) 36"L 30"D 33.25"H Powered option available (NPLCHP).

NPLSOF Sofa, Standard arms

(black vinyl) 87"L 30"D 33.25"H Powered option available (NPLSOP).



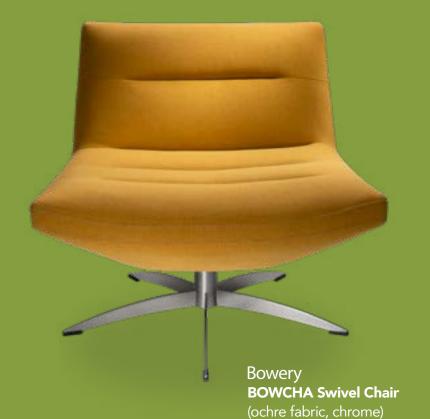
## NPLLOV Loveseat, Standard arms

(black vinyl) 62"L 30"D 33.25"H

Powered option available (NPLLOP).

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Accent Chairs





Swivel chairs maximize functionality and allow you to engage with those all around. They're particularly helpful in smaller spaces!

> La Brea **LABREA Swivel Chair** (charcoal gray fabric, chrome) 35"L 27"D 40"H

**Brooklyn Meeting BNMCSW Swivel Chair** (white vinyl, black) 24.5"L 25.5"D 31.75"H



# Makeit •



29.75"L 31"D 27.25"H

10'x20' - Meeting Booth





# Accent Chairs









Madrid **BCW Chair** (white, chrome) 30"L 30"D 31"H

# Create

Design with a wide selection of standout accent chairs to facilitate sales and demos while properly distancing. Pair each seat with an end table for individually-owned spaces.











## A) TCHP Tech Chair, No Tablet

(gray vinyl, chrome base) 30.5"L 29"D 33.5"H

#### B) MNCHCH Munich **Armless Chair**

(gray fabric) 22.5"L 27"D 28.5"H

## C) CNTCHR Century Chair

(gray velvet) 30"L 30"D 31"H

## D) ATHCHA Atherton Chair

(distressed brown leather, blackened steel) 27"L 31"D 30"H

#### **E) PROGB Pro Executive Guest Chair**

(black vinyl) 24"L 26"D 36"H

#### F) PASCHR Pasadena Chair

(white molded plastic w/ chrome tower base) 27"L 25"D 26"H



Brooklyn

**BNMCOW Chair** 

(white vinyl, oak-look)

24.5"L 25.5"D 31.75"H



# CHAIRS

24.5"L 25.5"D 31.75"H



A) BNMCOW Brooklyn Meeting Chair (white vinyl, oak-look)
B) BNMCSW Brooklyn Meeting Chair, Swivel (white vinyl, black)

Frame finish black metal or oak-look.



# CHAIRS

17.5"L19.5"D35"H



A) MARCBR (brown fabric) B) MARCBE (ocean blue fabric)
C) MARCRD (red fabric) D) MARCWH (white vinyl) E) MARCBK (black vinyl)

All frames brushed metal.





A) CS4 Syntax Chair (black, chrome) 23"L 19"D 32.25"H

B) XCHR Christopher Chair (white vinyl, chrome) 17"L 19"D 35"H

C) SC3 Brewer Chair (onyx, black) 20"L 20"D 32"H

**D) RSTDIN Rustique** Chair w/ arms (gunmetal) 20"L 18"D 31"H

E) ZENCHR Zenith Chair (white, chrome) 18.25"L 22"D 32"H

F) DUET Duet Stack Chair (black, chrome) 21"L 23"D 33"H

G) SC10 Razor Armless Chair (white) 15.5"L 23.5"D 30.5"H

H) OCMWHT Meeting Chair (white vinyl, wenge) 25.5"L 23.5"D 34"H

Malba Chair I) MALGRN (green, chrome) J) MALGRY (gray, chrome) 20"L 20"D 32"H

**Blade Chair K) BLDCSB** (sky blue) L) BLDCRD (red) 20.5"L 19"D 30.5"H

# VIBE Colorful furnishings attract more attention while reinforcing brand themes. Amplify your organization's color palette, or simply go bold to catch passing eyes.

# OTTOMANS 18"L18"D18"H



A) VIB14 (citrus green vinyl)
B) VIB17 (desert rose vinyl)
C) VIB16 (spice orange vinyl)
D) VIB01 (green vinyl)
E) VIB09 (white vinyl)
F) VIB10 (black vinyl)
G) VIB11 (steel blue vinyl)
H) VIB13 (purple vinyl)
I) VIB12 (silver vinyl)
J) VIB04 (red vinyl)
K) VIB05 (bright yellow vinyl)
L) VIB15 (taupe vinyl)
M) VIB02 (blue vinyl)
N) VIB08 (orange vinyl)



# SMALL BENCH

O T T O M A N S 30"L20"D18"H



A) BVSMOR (orange fabric) B) BVSMGN (olive green fabric) C) BVSMWH (white vinyl)
 D) BVSMBK (black vinyl) E) BVSMBL (ocean blue fabric) F) BVSMBN (brown fabric)
 G) BVSMGY (gray fabric) H) BVSMLN (linen fabric) I) BVSMLV (lavender fabric)
 J) BVSMRD (red fabric) K) BVSMYL (yellow fabric)



# BENCH

OTTOMANS 60"L20"D18"H



A) BVLYWH (white vinyl) B) BVLYRD (red fabric) C) BVLYGR (gray fabric) D) BVLYOB (ocean blue fabric) E) BVLYBK (black vinyl) F) BVLYLN (linen fabric) G) BVLYBN (brown fabric)



# SWIVEL

O T T O M A N S 17" RND 18"H



A) MAR011 (orange fabric) B) MAR016 (ivory faux sheep fur) C) MAR009 (pear yellow fabric)
D) MAR005 (red fabric) E) MAR001 (white vinyl) F) MAR006 (rose quartz fabric) G) MAR007 (plum fabric)
H) MAR010 (blue fabric) I) MAR002 (gray fabric) J) MAR003 (linen fabric) K) MAR004 (raspberry fabric)
L) MAR008 (meadow green fabric) M) MAR015 (black vinyl) N) MAR012 (forest green vinyl)
O) MAR013 (teal velvet) P) MAR014 (distressed brown vinyl)





# ACCENT

COCKTAIL & END TABLES 32.25"RND 17.25"H | 20.5"RND 21.25"H



A) MESCTW Cocktail Table / B) MESETW End Table (barnwood top)
 C) MESCTB Cocktail Table / D) MESETB End Table (black top)
 E) MESCTG Cocktail Table 36" RND / F) MESETG End Table 24" RND (glass top)

All frames bronze finish.



## ALONDRA



# ACCENT

COCKTAIL & END TABLES 47"L 24"D 16"H | 20"L 20"D 20"H



A) ALC100 Cocktail Table / B) ALE100 End Table (glass top)
C) ALC200 Cocktail Table / D) ALE200 End Table (wood top)

All frames chrome finish.



# ACCENT COCKTAIL & END TABLES



A) C1C Cocktail Table / B) E1C End Table (glass top, chrome) 50"L 22"D 16"H | 26"L 26"D 20"H C) C1FWB Cocktail Table / D) E1FWB End Table (wood top, black) 47"L 24"D 17"H | 20"L 20"D 21"H

# SYDNEY



# ACCENT

COCKTAIL & END TABLES 48"L 26"D 18"H | 27"L 23"D 22"H



Cocktail Tables A) C1W (white) B) C1Y (black) C) SYDBEC (blue) D) SYDWDC (barnwood) End Tables E) E1W (white) F) E1Y (black) G) SYDBEE (blue) H) SYDWDE (barnwood)

All frames brushed steel.







Taos Tables A) TAOBWH (white top) B) TAOBBK (black top) C) TAOBWD (barnwood top)
Sedona Tables D) SEDBWH (white top) E) SEDBBK (black top) F) SEDBWD (barnwood top)

All frames bronze finish.

74 | Accent Tables | 75

# Accent **Tables**





Wireless **CUBPOW Charging Table,** Powered (white, AC plug-in) 20"L 20"D 18"H

# **Gather Round**

Seat guests around accent tables to create an informal campfire setting for small group discussions, or pair with individual seats for a safely "owned" space.

#### Silverado **C1E Cocktail Table**

(glass top, chrome) 36"RND 17"H **E1E End Table** 

(glass top, chrome) 24"RND 22"H



(brushed metal) 16"L 15.5"D 16.5"H



Timber **TMBTBL End Table** (wood) 16"RND 17"H



**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Bar & Cafe **Tables**





#### **Bar Tables**

Standard Black Base 30" RND 42"H

**VTJ** (graphite nebula top)

**VTK** (maple top)

**VTB** (red top)

30WH42 (white top)

**30WDBB** (barnwood top)

30BKSB (black top)

30AGBB

(brushed gunmetal top)

**30OSBB** (orange top)

(Madison/gray acajou top)

**30BEBB** (blue top)

**30YBBB** (brushed yellow top)

30GSBB (green top)

36" RND 42"H

**VTN** (graphite nebula top)

**VTP** (maple top)

**VTW** (white top)

**36BKSB** (black top)

#### **Bar Tables**

Hydraulic Chrome Base 30" RND 45"H

#### 30GRHB

(graphite nebula top)

**30MTHB** (maple top)

**30BRHB** (red top)

**30WHHB** (white top)

**30WDHB** (barnwood top)

**30BKHB** (black top)

30AGHB

(brushed gunmetal top)

**30OSHB** (orange top)

**30MAHB** 

(Madison/gray acajou top)

**30BEHB** (blue top)

**30YSHB** (brushed yellow top)

30GSHB (green top)

36" RND 45"H

**36GRHB** (graphite nebula)

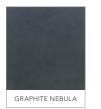
**36MTHB** (maple top)

**36WTHB** (white)

**36BKHB** (black top)

1. Choose your base: black or chrome...

2. Then pick a color that suits your design.

























## **Create Space**

Mix and match table tops with base options to create the perfect combination for your needs.

## 30" Round Cafe/Bar Tables, Powered P30BWH Bar





**Cafe Tables** Standard Black Base

**Cafe Tables** 

30" RND 29"H

Hydraulic Chrome Base

**30MTHC** (maple top)

**30WHHC** (white top)

**30BKHC** (black top)

**30OSHC** (orange top)

**30BEHC** (blue top)

**30GSHC** (green top)

**36MTHC** (maple top)

**36WTHC** (white top)

**36BKHC** (black top)

36" RND 29"H

**30WDHC** (barnwood top)

**30AGHC** (brushed gunmetal top)

**30YSHC** (brushed yellow top)

**36GRHC** (graphite nebula top)

**30MAHC** (Madison/gray acajou top)

**30BRHC** (red top)

**30GRHC** (graphite nebula top)

30" RND 29"H

**ZTJ** (graphite nebula top)

**ZTK** (maple top)

**ZTB** (red top)

30WH29 (white top)

**30WDBC** (barnwood top)

**30BKSC** (black top)

**30AGBC** (brushed gunmetal top)

**30OSBC** (orange top)

**ZTA** (Madison/gray acajou top)

**30BEBC** (blue top)

**30YSBC** (brushed yellow top)

30GSBC (green top)

36" RND 29"H

**ZTN** (graphite nebula top)

**ZTP** (maple top)

**ZTQ** (white top)

**36BKSC** (black top)



# BARSTOOL

COLLECTION 21"L17.5"D41.5"H



A) MARBBE (ocean blue fabric) B) MARBBR (brown fabric)
C) MARBRD (red fabric) D) MARBWH (white vinyl) E) MARBBK (black vinyl)

All frames brushed metal.

# BARSTOOL

COLLECTION 15 "RND23-33.5 "H





A) ROLLWH (white vinyl) B) ROLLRD (red vinyl)
C) ROLLBL (black vinyl) D) ROLLGY (gray vinyl)

All bases chrome finish. Adjustable height.

# B A N A N A 90 | Barstools

# BARSTOOL

COLLECTIONS





Zoey Barstool 15"L 16"D 30-34.75"H A) BS002 (white, adjustable height) Banana Barstool 21"L 22"D 41"H B) BSS (black) C) BST (white)

All bases chrome finish.

# Barstools Styles













B) BS001 Shark Barstool (white, chrome, adjustable height) 22"L 19"D 34-44"H

C) BSR Syntax Barstool (black, chrome) 23"L 19"D 43.25"H

22"L 22.5"D 45.5"H E) RSTSTL Rustique Barstool

D) LUBSCL Lucent Barstool

Laguna **LMBAR Barstool** 



Executive

Seating

Pro High Back
Executive Chairs
A) PROEXE
white vinyl, chrome)

**B) PROEXB** (black vinyl, chrome)

25"L 24"D 45-48"H Adjustable height



Pro Mid Back
Executive Chairs
C) PROMID
(white vinyl, chrome)

**D) PROMDB** (black vinyl, chrome)

24"L 22"D 36.75-39.75"H Adjustable height



Pro Guest
PROGB Executive Chair
(black vinyl, chrome)
24"L 26"D 36"H









## CONFERENCE

T A B L E S 42"RND29"H



A) CONF42 (white top) B) CB8 (Madison/gray acajou top)
C) 42BKCT (black top)

All bases black finish.



## CONFERENCE

TABLES



Rounded Square Tables 42"L 42"D 29"H A) CF1 (glass top, black) B) CE1 (glass top, chrome) Rectangular Tables 60"L 36"D 29"H C) CF2 (glass top, black) D) CE2 (glass top, chrome)

Conference **Tables** 

Styling Tip:
Create safe separation with clear dividers, and limit the number of seats at each table. Looking to spruce up plain conference tables? Use them as product displays, or bring in tabletop greenery for an organic touch.

Dividers | pg 122



(gray acajou top)

**A) MADC05 5'** 60"L 48"D 29"H



#### Atomic **Round Table**

(glass, chrome)

**42ATO** 42"RND 30"H

**36ATO** 36"RND 30"H



#### Work Table WD3 (white top, white)

48"L 24"D 30"H







(black top, silver)

**A) BKCT5N 5'** 60"L 48"D 29"H **B) BKCT8N 8'** 96"L 48"D 29"H **C) BKC10N 10'** 120"L 48"D 29"H

Also available with power.







**B) MADC08 8'** 96"L 60"D 29"H

C) MADC10 10' 120"L 48"D 29"H



### MADISON



10'x20' - Madison Presentation Boot

## EXECUTIVE

DESK & STORAGE



A) JD8 Executive Desk (gray acajou) 60"L 30"D 29"H B) BC8 Bookcase (gray acajou) 36"L 12"D 72"H

## Powered Desks & Conference Tables





**Tech Powered Desk & File Cabinet** 

(black metal, laminate)

**A) TECH Tech Desk, Powered** 60"L 30"D 30"H

**B)** TECH3B Tech Desk, Powered w/ 3 Drawer File Cabinet 60"L 30"D 30"H

C) TECH3 3 Drawer File Cabinet on Castors

16"L 20"D 28"H



#### **Powered Conference**

Tables 5', 8', 10'

(black top, silver)

**D) BKCT5P 5'** 60" L 48" D 29" H

E) BKCT8P 8' 96" L 60" D 29" H

F) BKC10P 10' 120" L 48" D 29" H

Also available without power.

#### **Non-Powered Conference**

Tables 5', 8', 10'

(black top, silver)

**BKCT5N 5'** 60" L 48" D 29" H

BKCT8N 8' 96" L 60" D 29" H

BKC10N 10' 120" L 48" D 29" H





**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

## Ventura Powered & Communal Tables

**110** | Office



Please check options listed.





(silver frame) 72.25"L 26.25"D 42"H Maple Top **C) VNTMNP** (solid) **VNTBMW** (grommets) White Top **D) VNTBWW** (grommets) **VNTWNP** (solid) Black Top **E) VNTBNP** (solid)

Communal Bar Table



**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

## Office Accessories & Decor

### **Embrace The Organic**

It's easy to divide space and maintain distance by adding greenery to your booth environment for a warm organic feel.





Executive Meeting Booth

Accent Chairs | p 36

Executive Seating | p 98

Conference Tables | p 104

Boxwood Hedges | p 116

Dividers | p 122

20'x20' -

Divider, Freestanding Whiteboard DIVFWB (silver, white) 39"L 9"D 72"H



## Midtown Counter & Bar



**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.





(lit-blue)





## Boxwood Hedges

**A) HDG7FT Boxwood Hedge, 7'** 36.5"L 12"D 84"H

**B) HDG4FT Boxwood Hedge, 4'** 46"L 9"D 47"H





#### **Keep it Green**

Lifelike greenery is an easy yet sophisticated way to bridge the distance between seats for a warmer, organic environment.





## Dividers

Clear Dividers

A) DIVFRE Freestanding
(Silver, Clear) 39"L 1.5"D 72"H

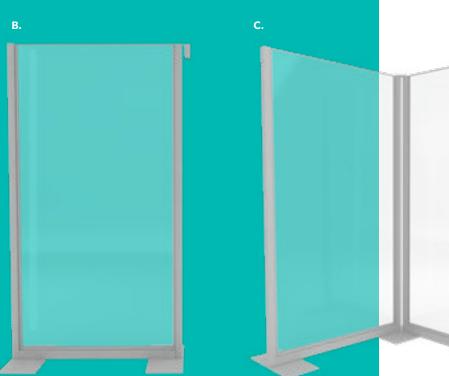
B) DIVFWL Freestanding Wall Unit (Silver, Clear) 40"L 1.5"D 72"H

C) DIVFCR Freestanding Corner (Silver, Clear) 39"L 39"D 72"H



CORT Events offers a complete collection of trendy furnishings, helping you design unique and safely spaced selling environments that are clean, comfortable, and give your clients peace of mind.







Bar & Cafe Tables | p 80 Barstool Collections | p 84





(Silver, Clear) 48-70"L 12"D 31.5"H

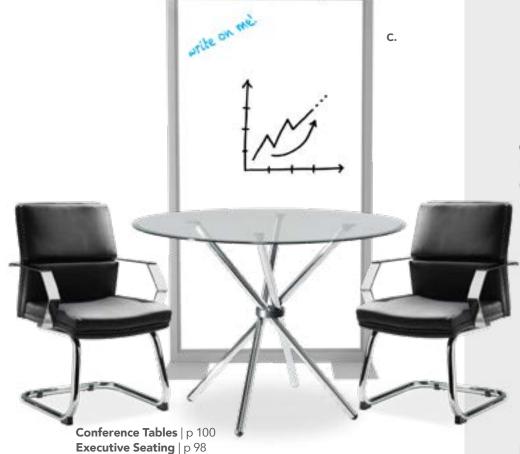
E) DIVFST Sofa/Table (Silver, Clear) 34"L 11"D 47-74"H Adjustable height.



## Dividers



Accent Chairs | p 36 Accent Tables | p 64 Boxwood Hedges | p 116



C) DIVFWB Divider, Freestanding Whiteboard (silver, white) 39"L 1.5"D 72"H

D) MIRWHT Miramar Divider, White (molded plastic) Vertical: 63"L 23"D 83"H

D.

Horizontal: 83"L 23"D 63"H

Accent Chairs | p 36 Accent Tables | p 64

#### Stanchion w/ Retractable Belt

#### A) STNCH1

(black, chrome) 96"L 37"H Rented individually; two needed to complete a section.

B) STNSGN Stanchion Sign Holder (black, chrome) 10"L 13"H



Sign Here



## Making You Look Good, By Design.<sup>™</sup>

Our team of seasoned event and exhibition experts are here to help you accomplish your goals, while standing out from the competition. We're more than just a furniture supplier - we're your partner in creating an environment that fosters engagement, develops relationships and amplifies your message.

Have a question? Scan the  $\Omega R$  code to get in touch with a CORT Events team member today





**126** | Cort



#### **SOFT SEATING COLLECTIONS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Loveseats

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLVWHT	Baja Loveseat - White Vinyl, Metal Base		\$1,476.85	\$1,698.40	\$1,902.20	
KEYLOV	Key Largo Loveseat - Black Fabric, Metal Base		\$680.30	\$782.35	\$876.25	
NPLLOV	Naples Loveseat - Black Vinyl, Metal Base		\$1,304.05	\$1,499.65	\$1,679.60	
NPLLOP	Naples Loveseat - Black Vinyl , Metal Base POWERED		\$1,625.00	\$1,868.75	\$2,093.00	
COLVTP	Cordoba Loveseat - Taupe, Black Metal Base		\$1,043.90	\$1,200.50	\$1,344.55	
MONLOV	Montreal Loveseat - Blue, Black Metal Base		\$1,253.20	\$1,441.20	\$1,614.15	

#### **Sofas**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
SFA002	Allegro Sofa - Blue Fabric, Brushed Metal		\$1,297.15	\$1,491.70	\$1,670.70	
BSFWHT	Baja Sofa - White Vinyl		\$1,570.10	\$1,805.60	\$2,022.25	
FAIRSW	Fairfax Sofa - White Vinyl, Brushed Metal		\$884.70	\$1,017.40	\$1,139.50	
KEYSOF	Key Largo Sofa - Black Fabric, Wood		\$877.65	\$1,009.30	\$1,130.40	
NPLSOF	Naples Sofa - Black Vinyl		\$1,550.90	\$1,783.55	\$1,997.60	
NPLLOP	Naples Sofa - Black Vinyl POWERED		\$1,889.30	\$2,172.70	\$2,433.40	
PALSOF	Palm Beach Sofa - White Vinyl		\$1,231.95	\$1,416.75	\$1,586.75	
STESOF	Sterling Sofa - Grey Fabric		\$1,462.55	\$1,681.95	\$1,883.80	
VALSOF	Valencia Sofa - Coffee Brown Velvet		\$825.35	\$949.15	\$1,063.05	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Fayment Folicy and fermis a conditions. There are no exchanges of refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **ACCENT CHAIRS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CHR002	Allegro Chair - Blue Fabric, Brushed Metal		\$910.00	\$1,046.50	\$1,172.10	
ATHCHA	Atherton Chair - Brown Leather, Black Metal		\$754.20	\$867.35	\$971.45	
BCHWHT	Baja Chair - White Vinyl		\$1,008.15	\$1,159.35	\$1,298.45	
BOWCHA	Bowery Chair - Ochre Fabric		\$708.35	\$814.60	\$912.35	
CNTCHR	Century Chair - Gray Velvet		\$721.90	\$830.20	\$929.80	
FAIRCW	Fairfax Chair - White Vinyl, Brushed Metal		\$638.00	\$733.70	\$821.75	
KEYCHR	Key Largo Chair - Black Fabric, Wood		\$581.60	\$668.85	\$749.10	
LABREA	La Brea Swivel Chair - Charcoal Gray Fabric, Chrome		\$761.30	\$875.50	\$980.55	
LENCHA	Lena Chair - Moss Green Leather, Bronze		\$635.70	\$731.05	\$818.80	
BCW	Madrid Chair - White Vinyl, Chrome		\$1,385.30	\$1,593.10	\$1,784.25	
MONCHA	Montreal Chair - Blue, Black Metal		\$778.45	\$895.20	\$1,002.60	
MNCHCH	Munich Armless Chair - Gray Fabric, Black		\$1,046.85	\$1,203.90	\$1,348.35	
NPLCHP	Naples Chair - Black Vinyl POWERED		\$1,173.75	\$1,349.80	\$1,511.80	
NPLCHR	Naples Chair - Black Vinyl		\$1,082.10	\$1,244.40	\$1,393.75	
STECHA	Sterling Chair - Gray Fabric		\$1,004.65	\$1,155.35	\$1,294.00	
SWAN	Swanson Swivel Chair - White Vinyl, Chrome		\$662.60	\$762.00	\$853.45	
TCHP	Tech Chair, No Tablet - Gray Vinyl, Chrome Base		\$554.85	\$638.10	\$714.65	
TCHGRY	Tech Tablet Chair - Gray Vinyl, White Metal Tablet, Chrome Base POWERED		\$541.40	\$622.60	\$697.30	
VALCHA	Valencia Chair - Spice Orange Velvet		\$555.30	\$638.60	\$715.25	
WENCHA	Wentworth Swivel Chair - Brown Vinyl		\$608.85	\$700.20	\$784.20	
BNMCOW	Brooklyn Meeting Chair - White		\$487.35	\$560.45	\$627.70	
BNMCSW	Brooklyn Meeting Chair, Swivel - White		\$487.35	\$560.45	\$627.70	
BNMCSB	Brooklyn Meeting Chair - Black		\$457.60	\$526.25	\$589.40	
BNMCOB	Brooklyn Meeting Chair, Swivel - Black		\$457.60	\$526.25	\$589.40	
COCHTP	Cordoba Chair		\$731.00	\$840.65	\$941.55	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions	. There are no exchanges or refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental $$	items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **INDIVIDUAL SEATING**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLDCRD	Blade Chair - Red		\$124.95	\$143.70	\$160.95	
BLDCSB	Blade Chair - Sky Blue		\$124.95	\$143.70	\$160.95	
BLDCBK	Blade Chair - Black		\$106.60	\$122.60	\$137.30	
CCSCAZ	Chelsea Chair - Azure Blue, Black Swivel Base		\$241.80	\$278.05	\$311.40	
CCBTAZ	Chelsea Chair- Azure Blue, Black Tower Base		\$241.80	\$278.05	\$311.40	
CCSCBK	Chelsea Chair- Black, Black Swivel Base		\$241.80	\$278.05	\$311.40	
ССВТВК	Chelsea Chair- Black, Black Tower Base		\$241.80	\$278.05	\$311.40	
CCSCYL	Chelsea Chair- Goldenrod Yellow, Black Swivel Base		\$241.80	\$278.05	\$311.40	
CCBTYL	Chelsea Chair - Goldenrod Yellow, Black Tower Base		\$241.80	\$278.05	\$311.40	
CCSCGY	Chelsea Chair- Gray, Black Swivel Base		\$241.80	\$278.05	\$311.40	
CCBTGY	Chelsea Chair- Gray, Black Tower Base		\$241.80	\$278.05	\$311.40	
CCSCOR	Chelsea Chair- Orange, Black Swivel Base		\$241.80	\$278.05	\$311.40	
CCBTOR	Chelsea Chair- Orange, Black Tower Base		\$241.80	\$278.05	\$311.40	
CCSCWL	Chelsea Chair- Walnut, Black Swivel Base		\$241.80	\$278.05	\$311.40	
CCBTWL	Chelsea Chair- Walnut, Black Tower Base		\$241.80	\$278.05	\$311.40	
SC3	Brewer Chair - Onyx, Chrome		\$324.15	\$372.75	\$417.50	
XCHR	Christopher Chair - White Vinyl, Chrome		\$193.90	\$223.00	\$249.75	
DUET	Duet Stack Chair - Black, Chrome		\$119.85	\$137.85	\$154.40	
LMCHR	Laguna Chair - Maple, Chrome		\$274.95	\$316.20	\$354.15	
LUCHCL	Lucent Chair - Frosted Acrylic, Chrome		\$336.45	\$386.90	\$433.35	
MALGRN	Malba Chair - Green, Chrome		\$211.50	\$243.25	\$272.45	
MALGRY	Malba Chair - Gray, Chrome		\$211.50	\$243.25	\$272.45	
MARCBE	Marina Chair - Ocean Blue Fabric, Brushed Metal		\$272.35	\$313.20	\$350.80	
MARCBK	Marina Chair - Black Vinyl, Brushed Metal		\$272.35	\$313.20	\$350.80	
MARCBR	Marina Chair - Brown Fabric, Brushed Metal		\$272.35	\$313.20	\$350.80	
MARCRD	Marina Chair - Red Fabric, Brushed Metal		\$272.35	\$313.20	\$350.80	
MARCWH	Marina Chair - White Vinyl, Brushed Metal		\$272.35	\$313.20	\$350.80	
PASCHR	Pasadena Chair - White Molded Plastic w/Chrome Tower Base		\$439.00	\$504.85	\$565.45	
SC10	Razor Armless Chair - White		\$144.55	\$166.25	\$186.20	
RSTDIN	Rustique Chair w/ Arms - Gunmetal		\$243.15	\$279.60	\$313.15	
CS4	Syntax Chair - Black, Chrome		\$384.20	\$441.85	\$494.85	
ZENCHR	Zenith Chair - White, Chrome		\$310.10	\$356.60	\$399.40	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EVALUADO DE CO	





#### **BENCHES & OTTOMANS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Beverly Benches**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BVSMBK	Beverly Small Bench Ottoman - Black Vinyl		\$390.60	\$449.20	\$503.10	
BVSMBL	Beverly Small Bench Ottoman - Ocean Blue Fabric		\$390.60	\$449.20	\$503.10	
BVSMBN	Beverly Small Bench Ottoman - Brown Fabric		\$390.60	\$449.20	\$503.10	
BVSMGN	Beverly Small Bench Ottoman - Olive Green Fabric		\$390.60	\$449.20	\$503.10	
BVSMGY	Beverly Small Bench Ottoman - Grey Fabric		\$390.60	\$449.20	\$503.10	
BVSMLN	Beverly Small Bench Ottoman - Linen Fabric		\$390.60	\$449.20	\$503.10	
BVSMLV	Beverly Small Bench Ottoman - Lavender Fabric		\$390.60	\$449.20	\$503.10	
BVSMOR	Beverly Small Bench Ottoman - Orange Fabric		\$390.60	\$449.20	\$503.10	
BVSMRD	Beverly Small Bench Ottoman - Red Fabric		\$390.60	\$449.20	\$503.10	
BVSMWH	Beverly Small Bench Ottoman - White Vinyl		\$390.60	\$449.20	\$503.10	
BVSMYL	Beverly Small Bench Ottoman - Yellow Fabric		\$390.60	\$449.20	\$503.10	
BVLYBK	Beverly Bench - Black Vinyl		\$747.25	\$859.35	\$962.45	
BVLYBN	Beverly Bench - Brown Fabric		\$747.25	\$859.35	\$962.45	
BVLYGR	Beverly Bench - Grey Fabric		\$747.25	\$859.35	\$962.45	
BVLYLN	Beverly Bench - Linen Fabric		\$747.25	\$859.35	\$962.45	
BVLYOB	Beverly Bench - Ocean Fabric		\$747.25	\$859.35	\$962.45	
BVLYRD	Beverly Bench - Red Fabric		\$747.25	\$859.35	\$962.45	
BVLYWH	Beverly Bench - White Vinyl		\$747.25	\$859.35	\$962.45	

#### **Metal Bench**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
REGBEN	Regis Bench/Table - Brushed Metal		\$532.20	\$612.05	\$685.50	

#### **Ottomans**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
END01B	Endless Curved Ottoman - Black Vinyl, Chrome		\$775.45	\$891.75	\$998.75	
END01W	Endless Curved Ottoman - White Vinyl, Chrome		\$775.45	\$891.75	\$998.75	
END02B	Endless Square Ottoman - Black Vinyl, Chrome		\$486.45	\$559.40	\$626.55	
END02W	Endless Square Ottoman - White Vinyl, Chrome		\$486.45	\$559.40	\$626.55	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **CUBE & SWIVEL OTTOMANS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Vibe Cubes**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VIB01	Vibe Cube - Green		\$260.90	\$300.05	\$336.05	
VIB02	Vibe Cube - Blue		\$260.90	\$300.05	\$336.05	
VIB04	Vibe Cube - Red		\$260.90	\$300.05	\$336.05	
VIB05	Vibe Cube - Yellow		\$260.90	\$300.05	\$336.05	
VIB08	Vibe Cube - Orange		\$260.90	\$300.05	\$336.05	
VIB09	Vibe Cube - White Waterproof		\$260.90	\$300.05	\$336.05	
VIB10	Vibe Cube - Black Waterproof		\$260.90	\$300.05	\$336.05	
VIB11	Vibe Cube - Steel Blue Vinyl		\$260.90	\$300.05	\$336.05	
VIB12	Vibe Cube - Silver Vinyl		\$260.90	\$300.05	\$336.05	
VIB13	Vibe Cube - Purple Vinyl		\$260.90	\$300.05	\$336.05	
VIB14	Vibe Cube - Cirtus Green		\$260.90	\$300.05	\$336.05	
VIB15	Vibe Cube - Taupe Vinyl		\$260.90	\$300.05	\$336.05	
VIB16	Vibe Cube - Spice Orange		\$260.90	\$300.05	\$336.05	
VIB17	Vibe Cube - Desert Rose		\$260.90	\$300.05	\$336.05	

#### **Marche Swivel**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MAR001	Marche Swivel - White		\$345.35	\$397.15	\$444.80	
MAR002	Marche Swivel - Grey		\$345.35	\$397.15	\$444.80	
MAR003	Marche Swivel - Linen		\$345.35	\$397.15	\$444.80	
MAR004	Marche Swivel - Raspberry		\$345.35	\$397.15	\$444.80	
MAR005	Marche Swivel - Red		\$345.35	\$397.15	\$444.80	
MAR006	Marche Swivel - Rose Qtz		\$345.35	\$397.15	\$444.80	
MAR007	Marche Swivel - Plum		\$345.35	\$397.15	\$444.80	
MAR008	Marche Swivel - Meadow Green		\$345.35	\$397.15	\$444.80	
MAR009	Marche Swivel - Pear		\$345.35	\$397.15	\$444.80	
MAR010	Marche Swivel - Blue		\$345.35	\$397.15	\$444.80	
MAR011	Marche Swivel - Orange		\$345.35	\$397.15	\$444.80	
MAR012	Marche Swivel - Forest Green		\$345.35	\$397.15	\$444.80	
MAR013	Marche Swivel - Teal Velvet		\$345.35	\$397.15	\$444.80	
MAR014	Marche Swivel - Distressed Brown		\$345.35	\$397.15	\$444.80	
MAR015	Marche Swivel - Black Vinyl		\$345.35	\$397.15	\$444.80	
MAR016	Marche Swivel - Ivory Faux Sheep Fur		\$345.35	\$397.15	\$444.80	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **ACCENT TABLES: COCKTAIL & END**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Cocktail Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADCTBK	Adelaide Cocktail Table - Black Top, Silver		\$405.60	\$466.45	\$522.40	
ADCTGL	Adelaide Cocktail Table - Glass Top, Silver		\$405.60	\$466.45	\$522.40	
ADCTWH	Adelaide Cocktail Table - White Top, Silver		\$405.60	\$466.45	\$522.40	
ADCTBP	Adelaide Cocktail Table - Black Top, Silver POWERED		\$561.60	\$645.85	\$723.35	
ADCTWP	Adelaide Cocktail Table - White Top, Silver POWERED		\$561.60	\$645.85	\$723.35	
ALC100	Alondra Cocktail Table - Glass Top, Chrome		\$620.30	\$713.35	\$798.95	
ALC200	Alondra Cocktail Table - Brandy Maple Top, Chrome		\$620.30	\$713.35	\$798.95	
CIC	Geo Cocktail Table - Glass Top, Chrome		\$465.25	\$535.05	\$599.25	
CIFWB	Geo Cocktail Table - Brandy Maple Top, Black		\$542.80	\$624.20	\$699.10	
MESCTB	Mesa Cocktail Table - Black Top, Bronze		\$359.30	\$413.20	\$462.80	
MESCTG	Mesa Cocktail Table - Glass Top, Bronze		\$359.30	\$413.20	\$462.80	
MESCTW	Mesa Cocktail Table - Barnwood Top, Bronze		\$359.30	\$413.20	\$462.80	
CIE	Silverado Cocktail Table - Glass Top, Chrome		\$514.60	\$591.80	\$662.80	
CIW	Sydney Cocktail Table - White Top, Brushed Steel		\$521.65	\$599.90	\$671.90	
CIY	Sydney Cocktail Table - Black Top, Brushed Steel		\$521.65	\$599.90	\$671.90	
CIWP	Sydney Cocktail Table - White Top, Brushed Steel POWERED		\$662.60	\$762.00	\$853.45	
CIYP	Sydney Cocktail Table - Black Top, Brushed Steel POWERED		\$662.60	\$762.00	\$853.45	
SYDBEC	Sydney Cocktail Table - Blue Top, Brushed Steel		\$528.70	\$608.00	\$680.95	
SYDWDC	Sydney Cocktail Table - Barnwood Top, Brushed Steel		\$480.60	\$552.70	\$619.00	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$ 

BOOTH NUMBED:		

COMPANY NAME: \_\_\_ CONTACT NAME: \_

EMAIL ADDRESS: \_\_\_





#### **ACCENT TABLES: SIDE**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **End Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADETBK	Adelaide End Table - Black Top, Silver		\$392.60	\$451.50	\$505.70	
ADETGL	Adelaide End Table - Glass Top, Silver		\$392.60	\$451.50	\$505.70	
ADETWH	Adelaide End Table - White Top, Silver		\$392.60	\$451.50	\$505.70	
ALE100	Alondra End Table - Glass Top, Chrome		\$447.65	\$514.80	\$576.60	
ALE200	Alondra End Table - Brandy Maple Top, Chrome		\$447.65	\$514.80	\$576.60	
CUBPOW	Wireless Charging Table - White, AC Plug In POWERED		\$797.90	\$917.60	\$1,027.70	
EIC	Geo End Table - Glass Top, Chrome		\$458.25	\$527.00	\$590.25	
EIFWB	Geo End Table - Brandy Maple Top, Black		\$472.30	\$543.15	\$608.35	
MESETB	Mesa End Table - Black Top, Bronze		\$237.40	\$273.00	\$305.75	
MESETG	Mesa End Table - Glass Top, Bronze		\$237.40	\$273.00	\$305.75	
MESETW	Mesa End Table - Barnwood Top, Bronze		\$237.40	\$273.00	\$305.75	
REGOTT	Regis End Table - Brushed Metal		\$391.30	\$450.00	\$504.00	
EIE	Silverado End Table - Glass, Chrome		\$489.90	\$563.40	\$631.00	
EIW	Sydney End Table - White Top, Brushed Steel		\$472.30	\$543.15	\$608.35	
EIY	Sydney End Table - Black Top, Brushed Steel		\$472.30	\$543.15	\$608.35	
SYDBEE	Sydney End Table - Blue Top, Brushed Steel		\$464.60	\$534.30	\$598.40	
SYDWDE	Sydney End Table - Barnwood Top, Brushed Steel		\$464.60	\$534.30	\$598.40	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

#### **Side Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
AURA	Aura Round Table - White Metal		\$267.80	\$307.95	\$344.90	
SEDBBK	Sedona Side Table - Black Top, Bronze		\$239.55	\$275.50	\$308.55	
SEDBWD	Sedona Side Table - Wood Top, Bronze		\$239.55	\$275.50	\$308.55	
SEDBWH	Sedona Side Table - White Top, Bronze		\$239.55	\$275.50	\$308.55	
TAOBBK	Taos Side Table - Black Top, Bronze		\$239.55	\$275.50	\$308.55	
TAOBWD	Taos Side Table - Wood Top, Bronze		\$239.55	\$275.50	\$308.55	
TAOBWH	Taos Side Table - White Top, Bronze		\$239.55	\$275.50	\$308.55	
TMBTBL	Timber Table - Wood		\$317.25	\$364.85	\$408.65	

NOTE: Items may be discontinued without notice at any time.

AMOUNT DUE	ė.00%
TAX (All tax rates are subject to change)	6.00%
TOTAL ESTIMATE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EVALUADO DE CO	





#### **BAR TABLES, BARS & COUNTERS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/ Standard Black Base - Brushed Gunmetal Top		\$464.60	\$534.30	\$598.40	
30BEBB	30" Round Bar Table w/ Standard Black Base - Blue Top		\$464.60	\$534.30	\$598.40	
30BKSB	30" Round Bar Table w/ Standard Black Base - Black Top		\$464.60	\$534.30	\$598.40	
30GSBB	30" Round Bar Table w/ Standard Black Base - Green Top		\$464.60	\$534.30	\$598.40	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$464.60	\$534.30	\$598.40	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$464.60	\$534.30	\$598.40	
30WH42	30" Round Bar Table w/ Standard Black Base - White Top		\$482.80	\$555.20	\$621.80	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$464.60	\$534.30	\$598.40	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$458.25	\$527.00	\$590.25	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$458.25	\$527.00	\$590.25	
VTK	30" Round Bar Table w/ Standard Black Base - Maple Top		\$458.25	\$527.00	\$590.25	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$458.25	\$527.00	\$590.25	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top ** POWERED		\$938.65	\$1,079.45	\$1,209.00	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$458.25	\$527.00	\$590.25	
VTN	36" Round Bar Table w/Standard Black Base - Graphite Nebula Top		\$489.90	\$563.40	\$631.00	
VTW	36" Round Bar Table w/ Standard Black Base - White Top		\$489.90	\$563.40	\$631.00	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$489.90	\$563.40	\$631.00	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$560.80	\$644.90	\$722.30	
30BEHB	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$560.80	\$644.90	\$722.30	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$560.80	\$644.90	\$722.30	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$556.90	\$640.45	\$717.30	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$556.90	\$640.45	\$717.30	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$560.80	\$644.90	\$722.30	
30МТНВ	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$606.25	\$697.20	\$780.85	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$560.80	\$644.90	\$722.30	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$560.80	\$644.90	\$722.30	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$602.80	\$693.20	\$776.40	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$560.80	\$644.90	\$722.30	
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$556.90	\$640.45	\$717.30	

#### **36" Round Bar Table with Hydraulic Base**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$560.80	\$644.90	\$722.30	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$606.25	\$697.20	\$780.85	
36МТНВ	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$606.25	\$697.20	\$780.85	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$606.25	\$697.20	\$780.85	





### BAR TABLES, BARS & COUNTERS CONTINUED

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/Standard Black Base - Brushed Gunmetal Top		\$464.60	\$534.30	\$598.40	
30BEBB	30" Round Bar Table w/Standard Black Base - Blue Top		\$464.60	\$534.30	\$598.40	
30BKSB	30" Round Bar Table w/ Standard Black Base - Black Top		\$464.60	\$534.30	\$598.40	
30GSBB	30" Round Bar Table w/Standard Black Base - Green Top		\$464.60	\$534.30	\$598.40	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$464.60	\$534.30	\$598.40	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$464.60	\$534.30	\$598.40	
30WH42	30" Round Bar Table w/Standard Black Base - White Top		\$482.80	\$555.20	\$621.80	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$464.60	\$534.30	\$598.40	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$458.25	\$527.00	\$590.25	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$458.25	\$527.00	\$590.25	
VTK	30" Round Bar Table w/ Standard Black Base - Maple Top		\$458.25	\$527.00	\$590.25	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$458.25	\$527.00	\$590.25	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top ** POWERED		\$938.65	\$1,079.45	\$1,209.00	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$458.25	\$527.00	\$590.25	
VTN	36" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$489.90	\$563.40	\$631.00	
VTW	36" Round Bar Table w/ Standard Black Base - White Top		\$489.90	\$563.40	\$631.00	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$489.90	\$563.40	\$631.00	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$560.80	\$644.90	\$722.30	
30ВЕНВ	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$560.80	\$644.90	\$722.30	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$560.80	\$644.90	\$722.30	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$556.90	\$640.45	\$717.30	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$556.90	\$640.45	\$717.30	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$560.80	\$644.90	\$722.30	
30МТНВ	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$606.25	\$697.20	\$780.85	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$560.80	\$644.90	\$722.30	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$560.80	\$644.90	\$722.30	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$602.80	\$693.20	\$776.40	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$560.80	\$644.90	\$722.30	
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$556.90	\$640.45	\$717.30	

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **CAFÉ TABLES**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBC	30" Round Cafe Table w/ Standard Black Base - Brushed Gunmetal Top		\$416.60	\$479.10	\$536.60	
30BEBC	30" Round Cafe Table w/ Standard Black Base - Blue Top		\$416.60	\$479.10	\$536.60	
30BKSC	30" Round Cafe Table w/ Standard Black Base - Black Top		\$416.60	\$479.10	\$536.60	
30GSBC	30" Round Cafe Table w/ Standard Black Base - Green Top		\$416.60	\$479.10	\$536.60	
30OSBC	30" Round Cafe Table w/ Standard Black Base - Orange Top		\$416.60	\$479.10	\$536.60	
30WDBC	30" Round Cafe Table w/ Standard Black Base - Barnwood Top		\$416.60	\$479.10	\$536.60	
30WH29	30" Round Cafe Table w/ Standard Black Base - White Top		\$440.55	\$506.65	\$567.45	
30YSBC	30" Round Cafe Table w/ Standard Black Base - Brushed Yellow Top		\$416.60	\$479.10	\$536.60	
ZTA	30" Round Madison Cafe Table w/ Standard Black Base - Gray Acajou Top		\$430.00	\$494.50	\$553.85	
ZTB	30" Round Cafe Table w/ Standard Black Base - Red Top		\$415.95	\$478.35	\$535.75	
ZTJ	30" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$415.95	\$478.35	\$535.75	
ZTK	30" Round Cafe Table w/ Standard Black Base - Maple Top		\$415.95	\$478.35	\$535.75	
P30CWH	30" Round Cafe Table w/ Standard Black Base - White Top POWERED		\$938.65	\$1,079.45	\$1,209.00	

#### 36" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSC	36" Round Cafe Table w/ Standard Black Base - Black Top		\$454.70	\$522.90	\$585.65	
ZTN	36" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$454.70	\$522.90	\$585.65	
ZTP	36" Round Cafe Table w/ Standard Black Base - Maple Top		\$454.70	\$522.90	\$585.65	
ZTQ	36" Round Cafe Table w/ Standard Black Base - White Top		\$454.70	\$522.90	\$585.65	

#### 30" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Gunmetal Top		\$560.00	\$644.00	\$721.30	
30BEHC	30" Round Cafe Table w/ Hydraulic Base - Blue Top		\$560.80	\$644.90	\$722.30	
30BKHC	30" Round Cafe Table w/ Hydraulic Base - Black Top		\$560.00	\$644.00	\$721.30	
30BRHC	30" Round Cafe Table w/ Hydraulic Base - Red Top		\$556.90	\$640.45	\$717.30	
30GRHC	30" Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$606.25	\$697.20	\$780.85	
30GSHC	30" Round Cafe Table w/ Hydraulic Base - Green Top		\$560.00	\$644.00	\$721.30	
30MTHC	30" Round Cafe Table w/ Hydraulic Base - Maple Top		\$556.90	\$640.45	\$717.30	
300SHC	30" Round Cafe Table w/ Hydraulic Base - Orange Top		\$560.00	\$644.00	\$721.30	
30WDHC	30" Round Cafe Table w/ Hydraulic Base - Barnwood Top		\$560.80	\$644.90	\$722.30	
30WHHC	30" Round Cafe Table w/ Hydraulic Base - White Top		\$602.80	\$693.20	\$776.40	
30YSHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Yellow Top		\$560.00	\$644.00	\$721.30	
30MAHC	30" Round Madison Cafe Table w/ Hydraulic Base - Gray Acajou Top		\$556.90	\$640.45	\$717.30	





#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 36" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHC	36" Round Cafe Table w/ Hydraulic Base - Black Top		\$606.25	\$697.20	\$780.85	
36GRHC	36"Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$606.25	\$697.20	\$780.85	
36MTHC	36"Round Cafe Table w/ Hydraulic Base - Maple Top		\$606.25	\$697.20	\$780.85	
36WTHC	36"Round Cafe Table w/ Hydraulic Base - White Top		\$606.25	\$697.20	\$780.85	

#### **Ventura Communal Café Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTCBN	Ventura Communal Cafe Table - Black Top, Silver		\$945.30	\$1,087.10	\$1,217.55	
VNTCMN	Ventura Communal Cafe Table - Maple Top, Silver		\$945.30	\$1,087.10	\$1,217.55	
VNTCWN	Ventura Communal Cafe Table - White Top, Silver		\$945.30	\$1,087.10	\$1,217.55	
VNTCMW	Ventura Communal Cafe Table w/ Grommet Holes - Maple Top, Silver		\$945.30	\$1,087.10	\$1,217.55	
VNTCWW	Ventura Communal Cafe Table w/ Grommet Holes - White Top, Silver		\$945.30	\$1,087.10	\$1,217.55	
VNTCBK	Communal Ventura Cafe Table - Black Top, Silver POWERED		\$1,073.40	\$1,234.40	\$1,382.55	
VNTCWH	Communal Ventura Cafe Table - White Top, Silver POWERED		\$1,073.40	\$1,234.40	\$1,382.55	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form male are you read and accept the Fayment Folicy and Terms a conditions. There are no exchanges of renames once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





#### **BAR STOOLS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Bar Stools**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BSS	Banana Barstool - Black, Chrome		\$461.75	\$531.00	\$594.70	
BST	Banana Barstool - White, Chrome		\$461.75	\$531.00	\$594.70	
BLDBRD	Blade Barstool - Red		\$240.30	\$276.35	\$309.50	
BLDBSB	Blade Barstool - Sky Blue		\$240.30	\$276.35	\$309.50	
BLDBBK	Blade Barstool - Black		\$205.40	\$236.20	\$264.55	
CBSBAZ	Chelsea Barstool- Azure Blue, Black Tower Base		\$241.80	\$278.05	\$311.40	
CBSBBK	Chelsea Barstool- Black, Black Tower Base		\$241.80	\$278.05	\$311.40	
CBSBYL	Chelsea Barstool- Goldenrod Yellow, Black Tower Base		\$241.80	\$278.05	\$311.40	
CBSBGY	Chelsea Barstool- Gray, Black Tower Base		\$241.80	\$278.05	\$311.40	
CBSBOR	Chelsea Barstool- Orange, Black Tower Base		\$241.80	\$278.05	\$311.40	
CBSBWL	Chelsea Barstool-Walnut-look, Black Tower Base		\$241.80	\$278.05	\$311.40	
XBAR	Christopher Barstool - White Vinyl, Chrome		\$334.75	\$384.95	\$431.15	
LMBAR	Laguna Barstool - Maple, Chrome		\$345.35	\$397.15	\$444.80	
ROLLBL	Lift Barstool - Black Vinyl, Chrome		\$391.30	\$450.00	\$504.00	
ROLLGY	Lift Barstool - Gray Vinyl, Chrome		\$391.30	\$450.00	\$504.00	
ROLLRD	Lift Barstool - Red Vinyl, Chrome		\$391.30	\$450.00	\$504.00	
ROLLWH	Lift Barstool - White Vinyl, Chrome		\$391.30	\$450.00	\$504.00	
LUBSCL	Lucent Barstool - Frosted Acrylic, Chrome		\$480.60	\$552.70	\$619.00	
MARBBE	Marina Barstool - Ocean Blue Fabric, Brushed Metal		\$390.60	\$449.20	\$503.10	
MARBBK	Marina Barstool - Black Vinyl, Brushed Metal		\$390.60	\$449.20	\$503.10	
MARBBR	Marina Barstool - Brown Fabric, Brushed Metal		\$390.60	\$449.20	\$503.10	
MARBRD	Marina Barstool - Red Fabric, Brushed Metal		\$390.60	\$449.20	\$503.10	
MARBWH	Marina Barstool - White Vinyl, Brushed Metal		\$390.60	\$449.20	\$503.10	
RSTSTL	Rustique Barstool - Gunmetal		\$267.80	\$307.95	\$344.90	
BS001	Shark Barstool - White, Chrome		\$588.60	\$676.90	\$758.15	
BSR	Syntax Barstool - Black, Chrome		\$419.45	\$482.35	\$540.25	
ZENBAR	Zenith Barstool - White, Chrome		\$310.10	\$356.60	\$399.40	
BS002	Zoey Barstool - White, Chrome		\$539.30	\$620.20	\$694.60	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **CONFERENCE & WORK TABLES**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Conference Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BKCT5N	5' Table - Black Top, Silver		\$603.40	\$693.90	\$777.15	
BKCT5P	5' Table - Black Top, Silver POWERED		\$781.10	\$898.25	\$1,006.05	
CONF5	5' Table - White Top, Silver		\$707.20	\$813.30	\$910.90	
C5PWR	5' Table - White Top, Silver POWERED		\$834.60	\$959.80	\$1,075.00	
BKCT8N	8' Table - Black Top, Silver		\$1,201.25	\$1,381.45	\$1,547.20	
BKCT8P	8' Table - Black Top, Silver POWERED		\$1,500.25	\$1,725.30	\$1,932.35	
CONF8	8' Table - White Top, Silver		\$1,341.60	\$1,542.85	\$1,728.00	
C8PWR	8' Table - White Top, Silver POWERED		\$1,606.80	\$1,847.80	\$2,069.55	
BKC10N	10'Table - BlackTop, Silver		\$1,201.25	\$1,381.45	\$1,547.20	
BKC10P	10' Table - Black Top, Silver POWERED		\$1,500.25	\$1,725.30	\$1,932.35	
CONF10	10'Table - White Top, Silver		\$1,341.60	\$1,542.85	\$1,728.00	
C10PWR	10' Table - White Top, Silver POWERED		\$1,606.80	\$1,847.80	\$2,069.55	
CB8	42" Round Madison Table - Gray Acajou, Black		\$629.40	\$723.80	\$810.65	
42BKCT	42" Round Table - Black Top, Black		\$647.15	\$744.20	\$833.50	
CONF42	42" Round Table - White Top		\$712.10	\$818.90	\$917.15	
36ATO	Atomic 36" Round Table - Glass Top, Chrome		\$588.60	\$676.90	\$758.15	
42ATO	Atomic 42" Round Table - Glass Top, Chrome		\$588.60	\$676.90	\$758.15	
CE2	Geo Table, Rectangle - Glass Top, Chrome		\$835.30	\$960.60	\$1,075.85	
CF2	Geo Table, Rectangle - Glass Top, Black		\$835.30	\$960.60	\$1,075.85	
CEI	Geo Table, Rounded Square - Glass Top, Chrome		\$588.60	\$676.90	\$758.15	
CF1	Geo Table, Rounded Square - Glass Top, Black		\$588.60	\$676.90	\$758.15	
MADC05	Madison 5' Table - Gray Acajou, Chrome		\$891.75	\$1,025.50	\$1,148.55	
MADC08	Madison 8' Table - Gray Acajou, Chrome		\$1,779.95	\$2,046.95	\$2,292.60	
MADC10	Madison 10' Table - Gray Acajou, Chrome		\$1,779.95	\$2,046.95	\$2,292.60	

#### **Work Table**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
WD3	Work Table - White Top, White		\$613.35	\$705.35	\$790.00	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	6.0	00%
AMOUNT DUE	\$	_

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
FMAIL ADDDECC.	





### **EXECUTIVE SEATING, DESKS & STORAGE**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Seating

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CUPCHA	Cupertino Mid Back Chair - Black Vinyl		\$513.30	\$590.30	\$661.15	
GENCHA	Genesis Chair - Black		\$448.00	\$515.20	\$577.00	
PROGB	Pro Executive Guest Chair - Black Vinyl, Chrome		\$482.80	\$555.20	\$621.80	
PROEXB	Pro Executive High Back Chair - Black Vinyl, Chrome		\$687.30	\$790.40	\$885.25	
PROEXE	Pro Executive High Back Chair - White Vinyl, Chrome		\$687.30	\$790.40	\$885.25	
PROMDB	Pro Executive Mid Back Chair - Black Vinyl, Chrome		\$451.15	\$518.80	\$581.05	
PROMID	Pro Executive Mid Back Chair - White Vinyl, Chrome		\$437.05	\$502.60	\$562.90	
TASKST	Task Stool - Black Fabric, Black		\$272.35	\$313.20	\$350.80	

#### **Desks**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
TECH	Tech Desk - Black Metal, Black Laminate w/ Electrical Unit ** POWERED		\$835.30	\$960.60	\$1,075.85	
TECH3B	Tech Deskw/ 3 Drawer File Cabinet - Black Metal, Black Laminatew/ Electrical Unit POWERED		\$1,032.80	\$1,187.70	\$1,330.20	
JD8	Madison Executive Desk - Gray Acajou, Chrome		\$1,124.45	\$1,293.10	\$1,448.25	

#### **Storage**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BC8	Madison Bookcase - Gray Acajou, Chrome		\$814.15	\$936.25	\$1,048.60	
TECH3	Cabinet on Castors - Black Top, Black Metal		\$274.95	\$316.20	\$354.15	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **DIVIDERS**

M124410623

#### **ASEE Annual Conference and Exposition**

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Boxwood Hedges**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
HDG4FT	4' Boxwood Hedge		\$817.05	\$939.60	\$1,052.35	
HDG7FT	7' Boxwood Hedge		\$1,329.85	\$1,529.35	\$1,712.85	

#### **Stanchions**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
STNSGN	Stanchion Sign Holder - Chrome		\$72.75	\$83.65	\$93.70	
STNCH1	Stanchion w/Retractable Belt - Black, Chrome		\$83.45	\$95.95	\$107.45	

#### **Dividers**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
DIVBAR	Bar/Counter Divider - Clear, Black		\$234.35	\$269.50	\$301.85	
DIVFRE	Freestanding Divider - Clear, Silver		\$471.40	\$542.10	\$607.15	
DIVFCR	Freestanding Corner Divider - Clear, Silver		\$942.70	\$1,084.10	\$1,214.20	
DIVFWL	Freestanding Wall Divider - Clear, Silver		\$471.40	\$542.10	\$607.15	
DIVFST	Sofa/Table Divider - Clear, Silver		\$422.90	\$486.35	\$544.70	
DIVFWB	Freestanding Whiteboard Divider - White, Silver		\$587.15	\$675.20	\$756.20	
MIRWHT	Miramar Divider - White Molded Plastic		\$603.40	\$693.90	\$777.15	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Fayment Folicy and Terms & Conditions. There are no exchanges of refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

EMAIL ADDRESS: \_





#### **ACCESSORIES**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Charging Hub**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VILHUB	Village Charging Hub - Cream POWERED		\$352.80	\$405.70	\$454.40	

#### Lamps

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
LA14	Mason Silver Table Lamp - Brushed Silver		\$267.80	\$307.95	\$344.90	
LA15	Mason Silver Floor Lamp - Brushed Silver		\$408.85	\$470.20	\$526.60	

#### **Pedestals**

PDL36B	36" Locking Pedestal - Black POWERED	\$934.05	\$1,074.15	\$1,203.05	
PDL36W	36" Locking Pedestal - White POWERED	\$934.05	\$1,074.15	\$1,203.05	
PDL42B	42" Locking Pedestal - Black POWERED	\$1,106.75	\$1,272.75	\$1,425.50	
PDL42W	42" Locking Pedestal - White POWERED	\$1,106.75	\$1,272.75	\$1,425.50	

#### **Shelving**

PSHCCS	Posh Shelving - Chrome, Acrylic	\$955.25	\$1,098.55	\$1,230.40	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture. NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME: _	



EMAIL ADDRESS:



#### **GRAPHICS & SIGNS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

Sign prices are based on customer supplying print-ready graphics in the requested format.

Please see our Graphic Guidelines page for specific file/artwork information and the Graphic Upload page for a step by step guide on uploading your artwork.

#### Foam Core Signs, Single Sided

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70009	22"x28"Vertical		\$260.60	\$299.70	\$335.65	
70010	22" x 28" Horizontal		\$260.60	\$299.70	\$335.65	
70011	28" x 44" Vertical		\$396.90	\$456.45	\$511.20	
70012	28" x 44" Horizontal		\$396.90	\$456.45	\$511.20	
70027	38.25" x 90.75" Meter Board, Trovicel Panel		\$803.20	\$923.70	\$1,034.55	
70138	39" x 84" Meter Board, Ultraboard		\$466.65	\$536.65	\$601.05	

#### **Printed Vinyl Banners (per sq. ft.)**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70065	Vertical with Grommets		\$33.00	\$37.95	\$42.50	
70071	Horizontal with Grommets		\$33.00	\$37.95	\$42.50	
70066	Vertical with Pockets		\$35.55	\$40.90	\$45.80	
70072	Horizontal with Pockets		\$35.55	\$40.90	\$45.80	

#### **Table Clings**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70034	36" x 36" Round Table Cling Table clings are made to fit our standard pedestal table tops.		\$277.15	\$318.70	\$356.95	

#### **Accessories**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70017	4'x8'BlankFoamcore		\$70.70	\$81.30	\$91.05	
70021	Velcro/per ft. (Minimum of 5')		\$4.55	\$5.25	\$5.90	
70004	7"x 44" ID Sign		\$77.95	\$89.65	\$100.40	
50094	Floor Easel		\$69.90	\$80.40	\$90.05	
50095	22" x 28" Chrome Sign Holder		\$159.00	\$182.85	\$204.80	
50508	Cardboard Meter Board Base, Black		\$31.05	\$35.70	\$40.00	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. Due to the custom nature of this product, no refunds or cancellations are available once ordered.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



<sup>\*</sup>Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

## UPLOADING GRAPHICS 101 ADDING FILES TO THE FTP.

#### **ASEE Annual Conference and Exposition**

M124410623

**= = H** 

last year

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

All graphic files for ordered products should be uploaded to our FTP site. Please see Graphic Guidelines page for detailed file specifications.

#### **Before Sending Files**

- Please name your files for easy identification using the following format:
   Company Name\_Booth#\_Panel Letter
   example: Shepard\_Booth1905\_Panel A.pdf
- 2. Packaged files should be compressed (.zip) and include document, fonts and images needed.

#### **Submitting Your Files**

- Go to: files.shepardes.com.
- Login to the FTP site.
   User Name = sesftp
   Password = ftpftp
- 3. Click the Goto Files button.
- 4. Select the "Drop Off" folder.

Be careful when doing this, as you can not delete these

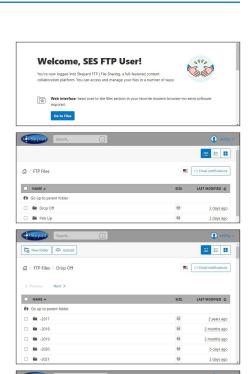
- 5. Navigate to the show folder using the following path:

  Year → Month → Show Name → Exhibitor Uploads

  example: 2020 → 01\_Shepard Show → Exhibitor Uploads
- 6. Upload files by drag and drop OR by selecting the Upload button and browse to the files you want to upload.

  NOTE: You can create additional folders using the New Folder button to help with organizing uploads.
- 7. When upload is complete, email the name of your files to: orders@shepardes.com with the subject line: "Show Name" FTP Upload.

Failure to follow these steps could result in delayed graphics.





☐ ■ 01\_2020 Flooring Market



## SHEPARD GRAPHIC GUIDELINES DIRECT TO SUBSTRATE PRINTING.

## Ensure your brand is professionally showcased. With Shepard, You Can.

Our talented, in-house design team provides graphic layout services to ensure a seamless transfer of files for print and production. If files are being provided, please provide these guidelines to your designer to use as a roadmap for designing and submitting graphics.

#### **Document Size & Specs**

- All artwork should be created at 100% size at 150 dpi or in a proportionally scaled down format.
   examples: 50% at 300 dpi OR 25% at 600 dpi
- Please mark artwork size if scaled down.
   example: DESIGNED AT 50%
- All content should be kept within the live area, leave approximately 2" all the way around artwork to ensure sign holder or structure metal does not cut off content.
- When working between Adobe programs, DO NOT copy & paste objects from Illustrator to InDesign files.
   This causes objects to not print correctly. Save elements from Illustrator and place them in InDesign.

#### **Acceptable File Formats**

Shepard uses the most current version of Adobe Creative Cloud®. If providing native files from another version, please also provide an .idml file. **WE DO NOT ACCEPT:** Microsoft® Word®, Excel®, or PowerPoint® files.

PROGRAM	FILE EXTENSION	SPECIAL CONSIDERATIONS
Acrobat	.pdf	Must be high resolution with fonts embedded.
InDesign	.indd or .idml	Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ai Illustrator	.ai or .eps	Vector artwork. Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ps Photoshop	.psd   .tiff .jpeg   .eps	Raster artwork. Must be built in CMYK color space.

#### Color

- $\cdot\,$  Artwork must be created in the CMYK color space.
- If PMS color matching is required during the printing process, please use Pantone®+ Solid Coated swatches in your artwork.
- Converting color from RGB to CMYK will change the vibrancy and the look of some effects, DO NOT design artwork in RGB. Colors may vary due to output devices.





RGB Color Space.

CMYK Color Space.

#### **Fonts & Links**

If creating artwork in Adobe® InDesign® or Illustrator® there are two options when supplying fonts.

- Change fonts to outlines. This prevents fonts defaulting or being substituted throughout the layout and production process. REMEMBER: if creating outlines, text is no longer editable.
- Package the fonts. From InDesign or Illustrator select
   File → Package → Check "Copy Fonts" and submit PC
   format TTF fonts or OTF fonts with your artwork.
- Package the links. From InDesign or Illustrator select
   File → Package → Check "Copy Linked Graphics" and
   submit all images with your artwork.



# SHEPARD GRAPHIC GUIDELINES CONTINUED

Artwork can be created in several ways. Here are some things to consider.

#### **Vector**

- Vector-based artwork is resolution independent and can be enlarged or reduced without loss of quality.
- This is the preferred file type and is most often created in Illustrator and used for creation of logos and icons.

#### Raster

- Raster-based artwork is resolution dependent and will reproduce poorly if the appropriate file resolution is not supplied correctly.
- If supplying raster art, it is best to save your artwork in a 1 to 1 (full size) output ratio at 150 dpi or higher.
   Lower resolutions (1MB or smaller) will result in reduced image quality. File size should not exceed 200MB (if possible).
- Raster images are most often created in Photoshop and is most often used for photographic images.



Vector Logo at 100% scale.





Raster Logo at 100% scale.



#### Resolution

 Artwork should scale to 150 dpi at 100% scale to ensure the artwork remains high resolution when printed at full size. See examples and samples below.

examples: 1:1 or 100% - resolution no less than 150 dpi 2:1 or 50% - resolution no less than 300 dpi 4:1 or 25% - resolution no less than 600 dpi

- Images pulled from the Internet are NOT suitable for high quality, large format printing. These images are low resolution and will not reproduce well.
- Verify resolution by viewing artwork on the screen at full size in high definition. Observe image from different distances away, artwork is typically view from a couple feet away.

#### **Before Sending Files**

Please name your files appropriately for easy identification.

examples: Poster\_22x28.pdf

Panel A\_1920x898\_Qty3.pdf Shepard\_Booth1905\_Panel A.pdf

Clients should compress information that they transfer electronically (.zip).

NOTE: Please provide a JPEG thumbnail or low resolution PDF of the graphic for the Account Executive to view, this helps when creating/entering orders in our system.

#### **Submitting Your Files**

• **FTP.** Ask your Account Executive to create a folder in the "Dropoff Folder." Packaged files should be compressed (.zip).

Website: files.shepardes.com

Login: sesftp Password: ftpftp

- · Email Attachment. MAXIMUM SIZE: 10MB
- Large File Transfer Site. DropBox, YouSendIt, WeTransfer, Hightail, etc.



## ELEVATE YOUR EXHIBIT

#### With Shepard, You Can.

#### What are your exhibit goals?

Whether you're new to the exhibits space or a seasoned pro, Shepard's here to help. We're your go-to exhibits partner.

$\square$ Bring your brand to life	$\square$ Attract attention	$\square$ Generate traffic
☐ Create an engaging experience	$\square$ Make exhibiting easy	



#### **High-impact Exhibits**

Whatever your needs (or budget), Shepard's got you covered.

- Custom Fabrication for a signature look & feel
- · Custom Rental for ultimate flexibility
- · Fabric Panels for maximum ease



#### Offering innovative exhibit frameworks...and more!

- Graphic design & printing
- · Equipment & furnishings
- · Audio visual
- · Logistics



#### Why Shepard?

- Complimentary consultation:
   We listen, we strategize—and propose on-target ideas
- Blue Diamond customer service:
   Fast, courteous, thoughtful—Shepard's there for you
- Smart, strategic solutions:
   Shepard delivers exhibits that engage your audiences



#### **SHIELDS & BARRIERS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Counters and Furnishings not included.









#### **Plexi Shields**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66651	Standard Plexi Shield (CVPS1) 40" (I) x 36" (h)		\$481.45	\$553.65	\$620.10	
66652	<b>Tall Plexi Shield</b> (CVPS2) 40" (I) x 44" (h)		\$592.55	\$681.45	\$763.20	
66653	<b>Curved Plexi Shield</b> (CVPS3) 4' 8.75" (I) x 4' (h) x 2' 2.25" (d)		\$740.70	\$851.80	\$954.00	









#### **Walls & Dividers**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66654	<b>Large Wall Divider</b> (CVDWI) 9'1.25" (I) x 7' (h) x 11.85" (d) base 30" from floor		\$740.70	\$851.80	\$954.00	
66655	Plexi/Trovicel Panel Wall Divider (CVDW2) 3' 4.5" (I) x 8' high x Approx. 6" (d) base		\$518.50	\$596.25	\$667.80	
66656	Trovicel/Trovicel Wall Divider (CVDW3) 3' 4.5" (I) x 8' (h) x 1' 9" (d) base		\$444.40	\$511.05	\$572.40	
66657	Plexi Rolling Baffle (CVDW4) 4' 2.5" (I) x 7' (h) x 1' 9" (d) base		\$925.85	\$1,064.75	\$1,192.50	

#### **Sanitizer Kiosk**



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66650	Sanitizer Kiosk A (CVSKI) 40" (I) x 36" (h)		\$555.55	\$638.90	\$715.55	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 30 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:

CONTACT NAME: EMAIL ADDRESS: \_\_\_





#### **EXHIBIT COUNTER RENTALS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

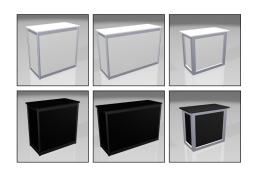
#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Choose Your Counter & Customize to Fit Your Exhibit!

#### **AVAILABLE COLORS FOR ALL PRODUCTS:**

Metal Colors: Silver (15) and Panel Colors: White (03) or Black (06)



#### **Locking Cabinets**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628203 (w) 6628206 (b)	<b>1 Meter Locking Cabinet</b> (LC1) 3' 6" (I) x 3' 6" (h) x 1' 9" (d) Graphic Sizes: 968mm x 898mm		\$1,218.25	\$1,401.00	\$1,569.10	
6628303 (w) 6628306 (b)	<b>1.5 Meter Locking Cabinet</b> (LC2) 5' (I) x 3' 6" (h) x 1' 9" (d) Graphic Size: 1463mm x 898mm		\$1,478.30	\$1,700.05	\$1,904.05	
6628403(w) 6628406 (b)	Locking Cabinet (LC3) 3'9" (I) x 3'6" (h) x 2'3" (d) Graphic Size: 922mm x 872mm		\$898.65	\$1,033.45	\$1,157.45	

#### **Reception Counters**



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627503 (w) 6627506 (b)	Reception Counter (RC2) 4'10.75" (I) x 40" (h) x 2' 4.75" (d) Graphic Size: 1530mm x 898mm		\$1,252.75	\$1,440.65	\$1,613.55	
6627603 (w) 6627606 (b)	<b>Reception Counter</b> (RC3) 5' 2.75" (l) x 42" (h) x 3' 5.5" (d) Graphic Size: 1080mm x 898mm		\$2,717.60	\$3,125.25	\$3,500.30	



#### **Computer Stands - Silver Metal Only (graphic included!)**



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628503 (w) 6628506 (b)	Computer Stand 1 (CS1) 3' (I) x 6' 3" (I) x 1' 9" (d) Graphic Size: 250mm x 700mm		\$1,580.40	\$1,817.45	\$2,035.55	
6628603 (w) 6628606 (b)	Computer Stand 2 (CS2) 2' 3" (I) x 6' 3" (h) x 1' 6" (d) Graphic Size: 380mm x 580mm		\$921.20	\$1,059.40	\$1,186.55	

AMOUNT DUE	\$
TAX (All tax rates are subject to change)	6.00%
TOTAL ESTIMATE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_

# PRODUCT DISPLAYS & CHARGING STATION RENTALS

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Choose Your Unit & Customize to Fit Your Products!

#### **AVAILABLE COLORS FOR ALL PRODUCTS:**

Metal Colors: Black (06) or Silver (15) and Panel Colors: White (03) or Black (06)























#### **Product Displays**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627703 (w) 6627706 (b)	<b>Gondola</b> 3' 6" (I) x 4' 6" (h) x 1'3 " (d)		\$853.70	\$981.75	\$1,099.55	
6627803 (w) 6627806 (b)	<b>GL1</b> 5' 4" (l) x 8' (h) x 1' 3" (d) Graphic Sizes: 674mm x 1682mm		\$843.90	\$970.50	\$1,086.95	
6627903 (w) 6627906 (b)	<b>GL2</b> 4'3" (I) x 7' (h) x 1'3" (d) Graphic Sizes: 674mm x 1682mm		\$1,454.65	\$1,672.85	\$1,873.60	

#### **Showcases**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627003 (w) 6627006 (b)	Quarterview Showcase (Qtrview) 4'6" (I) x 3' 3" (h) x 1'9" (d)		\$1,643.60	\$1,890.15	\$2,116.95	
6627203 (w) 6627206 (b)	<b>Square Showcase</b> (Square) 1' 9" (I) x 7' (h) x 1' 9" (d)		\$1,773.90	\$2,040.00	\$2,284.80	

#### **Charging Unit**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
66430	Phone Charging Station (PCS) 3' (I) x 6' 3" (h) x 1' 9" (d) Graphic Size: 380mm x 710mm		\$2,792.40	\$3,211.25	\$3,596.60	Black ONLY

#### **Perforated/Peg Boards**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR
66148	8' x 4' Pegboard Panel (PerfH)		\$415.05	\$477.30	\$534.60
66149	4' x 8' Pegboard Panel (PerfV)		\$415.05	\$477.30	\$534.60
50104	6" Pegs - 1 dozen (6"Pegs)		\$67.80	\$77.95	\$87.30
66147	3.5' x 8' Slat Wall, Grey (Slatwall)		\$415.05	\$477.30	\$534.60

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **INLINE BOOTH RENTALS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

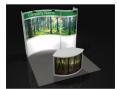
#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

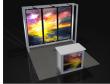
\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Turnkey Rental Designs Make Exhibiting Easier!

Carpet and Electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/ dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Don't see what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Please contact an Exhibit Team member with any questions or customization requests.





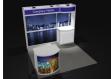


The Eddie











The Hamilton The Lucy

#### **Inline Booths**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66470	The Eddie - 10' x 10'		\$4,955.15	\$5,698.40	\$6,382.20	+
66471	The Eddie - 10' x 20'		\$8,069.05	\$9,279.40	\$10,392.95	
	1	$\overline{}$		<u> </u>	<u> </u>	+
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66474	The Jonathon - 10' x 10'		\$3,456.85	\$3,975.40	\$4,452.45	
66475	The Jonathon - 10' x 20'		\$6,050.85	\$6,958.50	\$7,793.50	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66477	The Pierce - 10' x 10'		\$4,287.80	\$4,930.95	\$5,522.65	
66478	The Pierce - 10' x 20'		\$8,141.30	\$9,362.50	\$10,486.00	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66484	The Madison - 10' x 10'		\$5,199.70	\$5,979.65	\$6,697.20	
66485	The Madison - 10' x 20'		\$6,162.50	\$7,086.85	\$7,937.25	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66486	The Grant - 10' x 10'		\$5,488.40	\$6,311.65	\$7,069.05	
66487	The Grant - 10' x 20'		\$7,606.90	\$8,747.95	\$9,797.70	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66492	The Harrison - 10' x 10'		\$5,045.65	\$5,802.50	\$6,498.80	
66493	The Harrison - 10' x 20'		\$7,414.25	\$8,526.40	\$9,549.55	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66467	The Hamilton - 10' x 10'		\$3,515.90	\$4,043.30	\$4,528.50	
66468	The Hamilton - 10' x 20'		\$6,159.55	\$7,083.50	\$7,933.50	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66473	The Lucy - 10' x 10'		\$3,177.60	\$3,654.25	\$4,092.75	

	TAX (All tax rates are subject to char
t	AMOUNT DUE

	<u> </u>	
ige)		6.00%

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

BOOTH NUN	ИBER:	

CONTACT NAME:

COMPANY NAME:

EMAIL ADDRESS: \_





#### **FABEX BOOTH RENTALS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Carpet is not included. Please use the Flooring Order Form to order carpet or other flooring options.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

#### Please contact an Exhibit Team member with any questions.



FX21



FX2H1



FX22



FX2H2

#### 10' x 10' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66557	<b>10' x 10' Booth</b> (FX21)		\$3,267.40	\$3,757.50	\$4,208.40	
66561	10' x 10' Booth with Header (FX2H1)		\$3,998.00	\$4,597.70	\$5,149.40	

GRAPHIC SIZE SPECIFICATIONS					
Backwall Graphic Size	3042mm x 2432mm	Side Panel Colors	☐White ☐Black		
Counter Graphic Size	1079mm x 1020mm				
Header Graphic Size	2440mm x 380mm				

#### 10' x 20' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66559	<b>10' x 20' Booth</b> (FX22)		\$5,663.50	\$6,513.00	\$7,294.55	
66567	10' x 20' Booth with Header (FX2H2)		\$6,317.10	\$7,264.65	\$8,136.40	

GRAPHIC SIZE SPECIFICATIONS								
Backwall Graphic Size	6012mm x 2432mm	Side Panel Colors	☐ White ☐ Black					
Counter Graphic Size	1079mm x 1020mm							
Header Graphic Size	2440mm x 380mm							

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **FABEX BACKLIT BOOTH RENTALS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

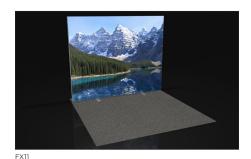
Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

Carpet/flooring, furnishings, electrical and accessories not included. Please use the appropriate order forms to order these items.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

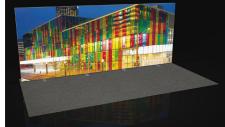
Please contact an Exhibit Team member with any questions.



#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66564	8' x 10' Backlit Backwall with Graphics (FX11) Graphic Size: 2992mm x 2436mm		\$3,294.70	\$3,788.90	\$4,243.55	
66565	8' x 20' Backlit Backwall with Graphics (FX12) Graphic Size: 5992mm x 2436mm		\$5,091.70	\$5,855.45	\$6,558.10	
66566	8' x 30' Backlit Backwall with Graphics (FX13) Graphic Size: 8992mm x 2436mm		\$6,888.75	\$7,922.05	\$8,872.70	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$





Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions, All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





#### **ISLAND BOOTH RENTALS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Turnkey Rental Designs Make Exhibiting Easier!

**Carpet and electricity not included.** Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

#### Please contact an Exhibit Team member with any questions.



The Monroe

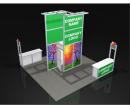
#### **Island Booths**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66494	The Monroe		\$12,613.85	\$14,505.95	\$16,246.65	
66368	The Washington		\$18,102.45	\$20,817.80	\$23,315.95	
66495	The Tyler		\$13,470.95	\$15,491.60	\$17,350.60	
66496	The Garfield		\$13,191.55	\$15,170.30	\$16,990.75	

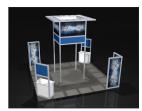
TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$



The Washington



The Tyler



The Garfield

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **FABRIC HANGING SIGNS**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, MAY 26, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Full Color Fabric Signs - High Visibility, Cost Effective Rental!

All rentals include:\*\*

- · Dye Sublimation Printed Fabric Pillow Case
- · Basic Harness
- · Weighs Under 75 Pounds
- · Rental Frame
- · Blockout Liner





Circle

# COMPANY COMPANY MARKY HERE

Square



Triangle



**Circle Hanging Signs** 

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
69140	10' x 48" Circle Hanging Sign (HSC10)		\$7,943.90	\$9,135.50	\$10,231.75	
69142	16' x 48" Circle Hanging Sign (HSC16)		\$12,625.55	\$14,519.40	\$16,261.75	

#### **Square Hanging Sign**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
69143	10' x 48" Square Hanging Sign (HSS10)		\$9,659.80	\$11,108.75	\$12,441.80	

#### **Triangle Hanging Sign**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
69144	10' x 48" Triangle Hanging Sign (HST10)		\$7,816.70	\$8,989.20	\$10,067.90	

#### **Wave Hanging Signs**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
69145	10' x 48" Single Sided Wave Hanging Sign (HSWS)		\$3,442.40	\$3,958.75	\$4,433.80	
69146	10' x 48" Double Sided Wave Hanging Sign (HSWD)		\$4,580.75	\$5,267.85	\$5,900.00	

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$ 

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDDECC	



<sup>\*\*</sup> Rigging not included

## ADVANCED SHIPPING HANGING SIGN LABEL

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

Print at least one advanced shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, send it to the advance shipping warehouse address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.

### < • Shepard ADVANCED WAREHOUSE IANGING SIGN TO: (Exhibiting Company Name) (Exhibiting Company Booth Number) c/o Shepard Exposition Services 7079 Oakland Mills Rd Columbia, MD 21046 FOR: **ASEE Annual Conference and Exposition** Delivery Hours: Monday - Friday, 8:00AM - 4:00PM First day freight can arrive without a surcharge: Friday, May 26, 2023 Last day freight can arrive without a surcharge: Friday, June 16, 2023

# HANGING'SIGNS 101 THINGS TO KNOW.

All signs must be designed to comply with Show Organizer rules and regulations and facility limitations. Shepard is responsible for assembly, installation, and removal of all hanging signs, overhead truss, attachment and removal of light fixtures for truss and lights, as well as any additional installation required for chain motors, span sets or other packages.

Only Shepard personnel are allowed in aerial lifts or operate mechanical equipment.

Only Shepard certified riggers can install and remove any and all hanging materials that will be flown overhead.

All signs, with the exception of banners, must have structural rigging points and signs exceeding 200 pounds must include detailed construction plans with a current structural engineer's stamp. Send these plans to Customer Service in advance of the first day of move in.

Include engineer-stamped drawings with hanging instructions as well as a set of assembly instructions (placement/orientation/height from floor) with the order. Shepard accepts no liability for any work completed without such instructions, when required.

If your sign requires electricity, make sure it is in working order and in accordance with the National Electric Code.

Overhead Signs should be sent in a separate container directly to the advance warehouse using the Advance Hanging Sign Shipping Label.

Additional charges may be applied by Shepard due to regulations at the facility, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

#### **Hanging Sign Checklist**

- ☐ Submit Method of Payment Online
- Order Assembly labor to have your sign built by Shepard Certified Riggers
- Order Rigging Install and Removal labor for all Hanging Signs, Truss and Motors
- Order necessary Chain Motors, Rotating Motors and Truss
- ☐ Place electrical orders (if necessary)
- Submit Diagrams with orientation, dimensions and placement for ALL materials that will be flown overhead
- Package Hanging Sign(s) in a separate container from exhibit materials
- Label Hanging Sign(s) using the Hanging Sign Shipping Label from this service manual
- Ship Hanging Sign(s) to the Advance Warehouse by: **Friday, June 16, 2023**

ORDERS PLACED AND DIAGRAMS SUBMITTED WITHIN 30 DAYS OF MOVE IN ARE SUBJECT TO ADDITIONAL LATE FEES.



#### STRUCTURAL INTEGRITY STATEMENT

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

**ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023** 

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

# This form must be completed for all suspended structures. Please include the completed form with your hanging sign order forms.

As the contracted exhibitor, the display house or builder for the below exhibitor, I do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures. We hereby release, indemnify and forever hold harmless the following:

# Baltimore Convention Center 1 West Pratt Street Baltimore, MD 21201 SHEPARD EXPOSITION SERVICES

along with their subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on-site at the exhibitor's expense.

EXHIBITING COMPANY NAME:	
EMAIL ADDRESS:	
AUTHORIZED NAME (printed):	
AUTHORIZED SIGNATURE:	DATE:
DISPLAY HOUSE/BUILDER (if applicable):	
EMAIL ADDRESS:	
AUTHORIZED NAME (printed):	
AUTHORIZED SIGNATURE:	DATE:





#### HANG SIGN ASSEMBLY/DISASSEMBLY

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Only Shepard Exposition Services may operate machinery. Exhibitors and their EACs may not utilize, operate, or be inside equipment.

Additional charges may be applied by Shepard due to regulations at the facility, ensuring structural integrity of sign, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc. Please note: Per riggers jurisdiction, a rigging crew (up to 3 riggers) may require a 4-hour minimum to install any hanging sign, truss and/or motors, or structures requiring hoisting. Rates are per lift and crew per hour.

	Step 1. Tell us about your hanging sign.  TYPE: Cloth Wood Truss Metal  Other:						Important Information  This order form is for sign assembly/disassembly only. You will need to order rigging via the appropriate party. If Shepard is responsible for the rigging of signs, please complete the follow-						
_													
							ing form. If another party is handling the rigging, please order services via their forms or website.						
SHAPE: Circle Square Triangle Rectangle Other: WEIGHT:					Requested labor times are subject to availability and are not confirmed. Shepard reserves the right to change requested times in order to manage the overall installation and dismantle of the event.  Services will be charged to the exhibitor based on date and tim performed. Straight time is not guaranteed. Please contact us overheadrigging@shepardes.com with all questions.								
Shepard	Certifie	d Riggers a	re required to assem	disassemk	•	integrity.	in are	subj	ect to ac	dditional late	ubmitted with efees.	in 30 days of	move
Exhib	oitor	Superv					Shep	ard S	upervis		D. CUEDADD CU		
CODE	ITEM	EST. LABOR	ONLINE	DISCOUNT	REGULAR	TOTAL	CODE	ITEM	EST. LABOR HOURS	ONLINE	DR - SHEPARD SU	REGULAR	TOTAL
69150	ST	HOURS	\$173.81	\$199.90	\$223.90		69190	ST	HOURS	\$225.96	\$259.85	\$291.05	
69151	OT		\$260.72	\$299.85	\$335.85		69191	ОТ		\$338.93	\$389.75	\$436.50	1
69152	DT		\$347.63	\$399.75	\$447.70		69192	DT		\$451.91	\$519.70	\$582.05	
			, , , , , ,								1		
		SIGN DIS	ASSEMBLY LAB	OR - EXHIBITOR S	SUPERVISED				SIGN DIS	ASSEMBLY LAE	OR - SHEPARD S	UPERVISED	
CODE	ITEM	EST. LABOR HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	CODE	ITEM	EST. LABOR HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL
69153	ST		\$173.81	\$199.90	\$223.90		69193	ST		\$225.96	\$259.85	\$291.05	
69154	ОТ		\$260.72	\$299.85	\$335.85		69194	ОТ		\$338.93	\$389.75	\$436.50	
69155	DT		\$347.63	\$399.75	\$447.70		69195	DT		\$451.91	\$519.70	\$582.05	
		DATE OF A	ASSEMBLY:							SSEMBLY:			
HOW M	1ANY L	ABORER	S WILL YOU REQU	JIRE?:			HOW N	1ANY L	ABORERS	WILL YOU REQ	UIRE?:		
Should h charge w			ervision not be prese	ent at time the crew ar	rives a 1 Hour Crew	Minimum	Should h charge v			rvision not be prese	ent at time the crew a	rives a 1 Hour Crew	Minimum
<b>Labo</b> Straigh			nday - Friday   8:0	0AM - 5:00PM									
Overtir	ne (OT	): Monda	y - Friday   5:00PN	M - 8:00AM. All ho	urs Saturday and	d Sunday				TOTAL ESTIMAT		\$	
Holiday	<b>/s:</b> NY [		ing Day, Presiden	ts Day, Memorial I							es are subject to chang	, , , , , , , , , , , , , , , , , , ,	6.00%
Submiss	ion of th	is form ind	icates you read and a		olicy and Terms & Co	-	cellations mus	it be rec	eived in writi	ng within 48 hours	of 1st day of exhibitor	move in.	
Equipme	ent canc	ellations m	ust be made in writir	ng within 14 days of ex	hibitor move in.								
COMPA	ANY NA	ME:									BOOTH NUMBER	≀:	
CONTA	CT NAI	ME:											





#### OVERHEAD RIGGING LABOR

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\*MONDAY, JUNE 5, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Only Shepard Exposition Services may operate machinery. Exhibitors and their EACs may not utilize, operate, or be inside equipment.

Additional charges may be applied by Shepard due to regulations at the facility, ensuring structural integrity of sign, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc. Please note: Per riggers jurisdiction, a rigging crew (up to 3 riggers) may require a 4-hour minimum to install any hanging sign, truss and/or motors, or structures requiring hoisting. Rates are per lift and crew per hour.

#### **Labor Hours**

Straight Time (ST):
Monday - Friday | 8:00AM - 5:00PM
Overtime (OT):
Monday - Friday | 5:00PM - 8:00AM. All hours Saturday and Sunday
Double Time (DT):
Holidays
Holidays:

NY Day, ML King Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day,

#### Step 1. Tell us about your hanging sign.

TYPE:	□Cloth	□Wood	☐Truss ☐	Metal	
	Other:				
SHAPE	: Circle	□Square	$\square$ Triangle	$\square$ Rectangle	
	☐ Other:				
WEIGH	т.				

#### **Important Information**

This order form is for overhead rigging only. You will need to order sign assembly/disassembly via the previous form.

Requested labor times are subject to availability and are not confirmed. Shepard reserves the right to change requested times in order to manage the overall installation and dismantle of the event.

Services will be charged to the exhibitor based on date and time performed. Straight time is not guaranteed. Please contact us at overheadrigging@shepardes.com with all questions.

Orders placed and diagrams submitted within 30 days of move in are subject to additional late fees.

#### Step 2. Order overhead rigging crew.

Rates are per lift and crew (up to 3 riggers) per hour. One hour minimum per lift/crew - lift/crew thereafter is charged in 1/2 increments.

Should hanging sign or supervision not be present at time the crew arrives a 1 Hour Crew Minimum charge will be applied.

	OVERHEAD RIGGING INSTALLATION & REMOVAL												
CODE	ITEM	EST. LABOR HOURS	ONLINE	DISCOUNT	REGULAR	EST. TOTAL							
69156	Rigging Install		\$742.00	\$853.30	\$955.70								
69157	Rigging Removal		\$742.00	\$853.30	\$955.70								

REQUESTED DATE OF INSTALL:	REQUESTED START TIME:		
REQUESTED DATE OF REMOVAL:	REQUESTED START TIME:		
		TOTAL ESTIMATE	\$
		TAX (All tax rates are subject t	to change) 6.009
		AMOUNT DUE	\$
Submission of this form indicates you read and accept the Payment F Equipment cancellations must be made in writing within 14 days of e	exhibitor move in.		or move in.
CONTACT NAME:			





#### **OVERHEAD RIGGING EQUIPMENT**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

<b>ONLINE &amp; I</b>	DISCOUNT	<b>DEADLINE:</b>	* FRIDAY,	, MAY 26,	, 2023
-----------------------	----------	------------------	-----------	-----------	--------

Charges will apply for additional supplies required to ensure structural integrity of overhead sign.

#### Truss\*\*

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
6909415	12" Silver Box Truss (Per Ft.)		\$25.60	\$29.45	\$33.00	
6909406	12" Black Box Truss (Per Ft.)		\$25.60	\$29.45	\$33.00	
69038	12" Silver Corner Block		\$96.00	\$110.40	\$123.65	
6903806	12" Black Corner Block		\$96.00	\$110.40	\$123.65	
70067	Design Fee (Hourly)		\$208.00	\$239.20	\$267.90	

69038	12" Silver Corner Block		\$96.00	\$110.40	\$123.65		
6903806	12" Black Corner Block		\$96.00	\$110.40	\$123.65		
70067	Design Fee (Hourly)		\$208.00	\$239.20	\$267.90		
** If you are o	etails QTY:			_ SIZE:			
Motors							
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL	
69017	One Ton Hoist/Chain Motor		\$544.10	\$625.70	\$700.80		
69016	Half Ton Hoist/Chain Motor		\$480.10	\$552.10	\$618.35		
69019	Rotating Motor 500 LB Limit		\$512.05	\$588.85	\$659.50		
69020	Rotating Motor 200 LB Limit		\$288.05	\$331.25	\$371.00		
□ Hangin □ Sign/Ha □ Placem	the following items with your Truss and ng Sign Instructions anging Diagram nent Grid ead Rigging Labor Order	Motor Orde	er:				
				TOTAL ESTIMATI		\$	
				-	are subject to change		.00%
				AMOUNT DUE		<u> </u>	=
ORDERS	PLACED AND DIAGRAMS SUBMITTED WITHIN	30 DAYS OF N	MOVE IN ARE SU	JBJECT TO ADD	ITIONAL LATE FE	ES.	

omission of this form indicates you read and accept the Payment Policy and Terms & Conditions. No refunds or exchanges once item has been delivered to your booth. Labor Cancellations must be received in ting within 48 hours of 1st day of exhibitor move in. Equipment cancellations must be made in writing within 14 days of exhibitor move in.							
COMPANY NAME:	BOOTH NUMBER:						
CONTACT NAME:							
EMAIL ADDRESS.							



<sup>\*</sup>Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Maryland/DC Area

#### **LABOR**

Maryland is NOT a "right-to-work" state. The installation and dismantling of prefabricated displays comes under the jurisdiction of the Carpenters union. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

#### **EXHIBIT LABOR JURISDICTION**

Carpenter union exhibit labor claims jurisdiction for the installation, dismantling, and first cleaning of prefabricated exhibits and displays. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move in) and (1) one hour on the dismantle (move out), without union labor on booths that are larger than 10x10. Exhibitors may work in booths 10x10 or smaller without the use of union labor.

Exhibitors are not permitted to use Power Tools (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within the size and time frame limitation. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility or from Shepard Exposition Services.

### MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates that comes in via over the road carriers. It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and moveout of the exhibition. Shepard will not be responsible, however, for any materials they do not handle. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Shepard Exposition Services. Rates for material handling services are enclosed in this exhibitor service manual.

One individual from each exhibiting company is permitted one trip to hand carry items into exhibit facility. The use of dollies, hotel baggage carts, flat trucks, and other mechanical equipment is not permitted.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

#### **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15-minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

#### **IN GENERAL**

Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to Shepard management personnel immediately.

#### **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.





#### **SHEPARD BLUE LABOR**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

						ONLIN	E & DISCOUNT DEADLINE:* MONDAY, JUNE 5, 2023
* Order w	ith complete	Method of I	Payment must be i	received before Dis	scount Deadline da	ate to receive di	scounted pricing.
Labo	r Hours	•					BOTH INSTALLATION & DISMANTLING HOURS:
			- Friday   8:00A				Step 4. When should the build be complete?
Sunday	ne (OT):	Monday	/ - Friday   5:00P	'M - 8:00AM. AI	nours Saturday	y and	If using Shepard Blue Labor for both install and dismantle, please
	Time (DT):	-		racidante Day N	Asmorial Day		complete BOTH date and time fields.
Holiday Indepe			ML King Day, P ay, Veterans Day			Eve Day,	INSTALLATION DATE: INSTALLATION TIME:
Christm	nas Day.						DISMANTLING DATE: DISMANTLING TIME:
Chan	and Div			hau			
Snep	ard bit	ie Supe	ervised La	bor			Step 5. Tell us about your exhibit.  Section MUST be completed before Shepard can begin any work on your exhibit.
			INSTALL L	ABOR**			Section Most be completed before shepard can begin any work on your exhibit.
CODE	ITEM	ONLIN	E DIS	COUNT	REGULAR	ESTIMATED TOTAL***	BOOTH SIZE: x
68066	ST	\$180.7	5 \$2	07.85	\$232.80		INBOUND FREIGHT: Advanced Warehouse Direct to Show Site
68067	ОТ	\$271.15	5 \$3	311.80	\$349.20		CARRIER NAME:
68068	DT	\$361.5	5 \$4	15.80	\$465.70		TRACKING OR PRO NUMBER:
							ESTIMATED ARRIVAL DATE:
			DISMANTLE	LABOR**			NUMBER OF PIECES: ESTIMATED WEIGHT:
CODE	ITEM	ONLIN	E DIS	COUNT	REGULAR	ESTIMATED TOTAL***	SET UP INFORMATION
68070	ST	\$180.7	5 \$2	07.85	\$232.80		COMPANY CONTACT NAME:
68071	ОТ	\$271.15	5 \$3	311.80	\$349.20		EMAIL:
68072	DT	\$361.5	5 \$4	15.80	\$465.70		CELL PHONE NUMBER:
**Pricing	includes Sup	ervisory fee	of 30% over standa	ard labor.			DRAWINGS/PHOTOS/INSTRUCTIONS  ☐ Attached ☐ Emailed to Shepard ☐ With the Exhibit ☐ In Crate #:
			IN BOOTH SCI	SSOR LIFTS			GRAPHICS
		EST.					☐ With Exhibit ☐ Shipped Separately
CODE	ITEM	LABOR HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	FLECTRICAL DI ACCIMENT (out it itan in responsible to out ou
68120	Scissor Lift		\$742.00	\$853.30	\$955.70		ELECTRICAL PLACEMENT (exhibitor is responsible to order)  ☐ Emailed to Shepard ☐ Drawing Attached ☐ Drawing with Exhibit
	Install						Run Under Carpet
68121	Scissor Lift Removal		\$742.00	\$853.30	\$955.70		CARPET
							☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding
		_	TAL ESTIMATE		\$		OTHER SERVICES ORDERED
		_	X (All tax rates are subj	ect to change)	\$	6.00%	Overhead Rigging Cleaning Audio Visual (AV)
			IOONI DOL				Step 6. Tell us about outbound shipping.***
Step	1. Choo	se vou	ır service.				**** Allow time for empty return when scheduling your pick up.
			ing Both Ir	nstallation & Dis	mantling		NUMBER OF CRATES: NUMBER OF CARTONS:
Sciss	or Lift Insta	all 🗆 Scis	sor Lift Remova	al Scissor Lift	Install & Remo	val	NUMBER OF FIBER CASES: NUMBER OF PALLETS:
Ston	2 404		noonlo ar	o noodod?	)		METHOD: □Ground □2-Day Air □Next Day Air □Other
			people are				NAME OF CARRIER:
			PEOPLE:				PHONE NUMBER:
			MANTLING NUM		F:		DATE SCHEDULE TO PICKUP FREIGHT:
							MUST ARRIVE AT DESTINATION BY:
			hours?***				IF YOUR CARRIER DOESN'T SHOW UP?
			You will be invoice its thereafter.	d for actual time in	curred. Minimum	one hour per	Re-route with Shepard Logistics Service Send to advanced warehouse for pickup (\$400 minimum charge)
INSTAL	LATION HO	URS:		DISMANTLI	NG HOURS:		
COMPA	NV NAME:						BOOTH NUMBER:
CONTA	CT NAME: _						



#### **EXHIBITOR SUPERVISED LABOR**

#### **ASEE Annual Conference and Exposition**

M124410623

Baltimore Convention Center | Baltimore, MD June 25 - 28, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, JUNE 5, 2023**

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Overtime Sunday Double I Holidays Independ Christma	Time (ST e (OT): Fime (DT :: dence Da as Day.	T): Monday - Frid Monday - Frid ): Holidays NY Day, ML Ki ay, Labor Day, Vet	ay   8:00AM - 5:00PN ay   5:00PM - 8:00AN ng Day, Presidents I terans Day, Thanksgi	M. All hours Satu Day, Memorial Da	ıy,	Step 1. Choose your service.  Installation Dismantling Both Installation & Dismantling  Step 2. How many people are needed?  INSTALLATION NUMBER OF PEOPLE:  DISMANTLING NUMBER OF PEOPLE:  BOTH INSTALLATION & DISMANTLING NUMBER OF PEOPLE:
Exhib	itor S	upervised L	_abor 			Step 3. How many hours?"
		ll ll	NSTALL LABOR**			*** Hours are based on estimates. You will be invoiced for actual time incurred. Minimum one hour p
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	ESTIMATED TOTAL***	person ordered and half increments thereafter.  INSTALLATION HOURS: DISMANTLING HOURS:
68060	ST	\$139.05	\$159.90	\$179.10		INSTALLATION TIOONS.
68061	ОТ	\$208.58	\$239.85	\$268.65		BOTH INSTALLATION & DISMANTLING HOURS:
68062	DT	\$278.10	\$319.80	\$358.20		Step 4. Where is the carpet coming from?
		DIS	MANTLE LABOR**			☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	ESTIMATED TOTAL***	Step 5. Provide a list of any tools or additional details that would be needed.
68063	ST	\$139.05	\$159.90	\$179.10		☐ Ladders ☐ Lifts ☐ Special Tools:
68064	ОТ	\$208.58	\$239.85	\$268.65		
68065	DT	\$278.10	\$319.80	\$358.20		ADDITIONAL DETAILS:
			ESTIMATE  tax rates are subject  IT DUE		6.00%	Step 6. Tell us about the schedule?  Requested times are not guaranteed and are based on availability.  INSTALLATION REQUEST DATE:  START TIME:  END TIME:
						DISMANTLE REQUEST DATE:
						START TIME: END TIME:
						Step 7. Provide on-site contact information.  ON-SITE CONTACT NAME:
Double Time Holidays: Independence Christmas Day  Exhibitor  CODE ITE 68060 ST 68061 OT 68062 DT  CODE ITE 68063 ST 68064 OT 68065 DT  ** When ordered the show close.						ON-SITE CONTACT PHONE NUMBER:
						EMAIL ADDRESS:
Signature a	and submi	ssion of this form inc	dicates you read and acc	ept the Payment Po	olicy and Terms & Co	onditions. Orders cancelled without 48-hour written notice will be charged a one (1) hour cancellation fee
CONADAN	IV NI					BOOTH NUMBER:
COMPAN	NT INAIVIE					BOOTH NUMBER.



CONTACT NAME: \_\_\_
EMAIL ADDRESS: \_\_

\_\_ PHONE NUMBER: \_



Take advantage of discounted rates!

Order your electrical services online by

6 / 4 / 2023

ORDERING.EDLEN.COM

Quick, secure, and easy to use!

You may receive an email to finalize your order from ExhibitorServices-Baltimore@edlen.com



**Edlen Electrical Exhibition Services** 

1 West Pratt Street, Baltimore, MD 21201

410.649.7321 • baltimore@edlen.com • www.edlen.com



#### **ASEE 2023**

June 25-28, 2023 Baltimore Convention Center

<u>2023 OFFICIAL</u> : Audio-Video-D	ata	<u>Order For</u>	rm **	<u> Pre-Show</u>	Order Deadline: 6/9/2023 **
Video Equipment	Qty	Pre-Show Rate*	On-Site Rate*	Total	Required Customer Information
32" Cart with Skirt		\$40	\$60		PLEASE PRINT
54" Cart with Skirt		\$60	\$90		Exhibitor Name:
Safelock Stand		\$40	\$60		
Powerpoint Laptop - PC Windows		\$125	\$188		Address:
					City:
					State: Zip Code:
Other Faulings and Augilahla Blacca Call	-				Ordered By:
Other Equipment Available - Please Call	Qty	Pre-Show	On-Site	Total	Telephone:
Video / Data Display	aty	Rate*	Rate*	Total	Required Delivery Information
Video / Data LCD Projector (3000 Lumens) (1080p)		\$250	\$375		Show/Event Name: ASEE 2023
22"- 24" LCD Flat Screen Monitor (DATA / COMPUTERS ONLY)		\$75	\$113		
27" Flat Panel		\$95	\$143		
32" Flat Panel (Power Strip / HDMI)		\$125	\$188		Exhibit Booth #:
43"- 48" Flat Panel - Includes Floor Stand		\$300	\$450		Preferred Delivery Date:
55" Flat Panel - Includes Floor Stand		\$450	\$675		Delivery Time: 8AM - 12PM 12PM - 5PM
60"- 65"Flat Panel - Includes Floor Stand		\$650	\$975		On Site Contact:
75" FlatPanel - Includes Floor Stand		\$950	\$1,425		
50' HDMI		\$30	\$45		
Please Call or Email for monitor mounting to booth stru	ucture	e. We will no	t mount anv	flat screens	Cell #:
without booth specs, drawings and					Signature:
					Terms and Conditions
Projection Equipment	Qty	Pre-Show	On-Site	Total	Representative MUST BE on-site at for Delivery.
Frojection Equipment		Rate*	Rate*		2. Exhibitor assumes responsibility for Loss or Damage to
8' Tripod Screen with Skirt		\$30	\$45		property of TREP after Delivery and acceptance at Booth.
*Larger Size Screen Available Upon Request*			0.00		3. ON-Site - Subject To Availability
Audio Equipment	Qty	Pre-Show Rate*	On-Site Rate*	Total	
Wired Handheld Microphone		\$40	\$60		
Wireless UHF Mic (Lavaliere - Headset - Handheld) Circle 1		\$120	\$180		See Attached Form for
Powered Speaker System (2 Speakers w/ Stands)		\$200	\$300		Terms and Conditions
***Additional Sound Systems Available - Please Call***					Terms and Conditions
Mono Audio Mixer		\$30 \$45	\$45 \$68		
Laptop Audio Interface	Qty	Pre-Show	On-Site	Total	-
Miscellaneous Equipment	aly	Rate*	Rate*	Total	
Wall Mount		\$55	\$83		Ordering Process
Other Equipment Offered - Dape, Truss, Mot-	ors,	Rigging, Li	ighting, Αι	ıtomateds	Email Form To: pa@3rep.com
Call for Pricing 412-	429-	4000			Fax Form To: 412-224-4408
					(please unblock number)
Totals PAYMENT IS DUE WHEN	OR	DER IS PLA	CED		Questions about your order email:
1 3 33.10					AV@3riversentertainment.com
EQUIPMENT TOTAL:			1		Dovement Dressesing
Number of Days		,	2		Payment Processing
SUBTOTAL: (Line 1 x Line 2)			3		]
DELIVERY/SET-UP/PICKUP: (25% of line 1 or \$125.00 minir	num)		4		PLEASE MAIL CHECKS TO:
DRAYAGE: 20% of line 3		,	5		Three Rivers Entertainment and Production
SUBTOTAL: STATE SALES TAX: (7% of Line 3)		,	7		1208 Saw Mill Run Boulevard, Pittsburgh, PA 15220
OTATE GALLO TAX. (778 OF LINE 3)		•	<u> </u>		
TOTAL DUE:			8		4
Method of Payment					
					FOR BILLING INQUIRIES PLEASE EMAIL:
Complete Attached Payment Author	riza	ation Fo	rm		
					accounting@3rep.com

#### **Exhibitor Terms and Conditions**

This confirms	the following Agreemen	t between		(here	ein referred	to as Lessee)	, and
Three Rivers	Entertainment, Inc. (H	Herein referred	to jointly	and severably	y as TREP	). TREP agree	es to
rent Purchaser	equipment described or	n the attached	equipment	list (Herein	referred to	as "Equipmer	ıt'')
subject to the	following Terms and Co	onditions:					

- 1. **RENTAL** Rental prices do not include labor, delivery, set up or electrical services.
- 2. INDEMNIFICATION AND RISK OF LOSS OR DAMAGES It is understood and agreed that LESSEE is renting equipment for a specified period of time and is responsible for its safe return. All rental equipment must be returned to TREP in the same condition as it was in at the time of delivery. LESSEE hereby agrees to be billed for any damage to, or loss of, any "Equipment" damaged or lost during the entire term of the Rental. It is understood that Purchaser assumes liability for any and all personal injuries or damage to property that occur at Engagement including, but not limited to, those caused by any guests, employees, contractors or participants at Engagement. Purchaser shall indemnify, defend and hold TREP, its agents, employees and performers harmless from and against all claims, losses, liabilities, costs, expenses, obligations, and damages including, without limitation, litigation costs and reasonable attorneys' fees sustained, incurred or required to be paid by TREP that relate to or arise out of this Agreement. Purchaser further agrees to assume responsibility for any and all attorneys' fees and other legal expenses incurred by TREP to enforce this contract with respect to the conditions stated above. LESSEE authorizes TREP to charge LESSEE credit card for any damaged or missing equipment and agrees to waive it's right to dispute such charges as TREP may charge for missing or damaged equipment.
- 3. **LIMITATION OF LIABILITY** In recognition of the relative risks and benefits of the Engagement to both the Purchaser and TRE, the risks have been allocated such that the Purchaser agrees, to the fullest extent permitted by law, to limit the liability of TREP to the Purchaser for any and all claims, losses, costs, damages of any nature whatsoever or claims expenses from any cause or causes, including attorneys' fees and costs and expert witness fees and costs, so that the total aggregate liability of TREP to the Purchaser shall not exceed TREP's total fee for services rendered on this Engagement. It is intended that this limitation apply to any and all liability or cause of action however alleged or arising, unless otherwise prohibited by law.
- 4. **CANCELLATIONS/WAIVER OF DISPUTES** All Equipment rental fees are non-refundable. LESSEE's Credit Card will be charged immediately upon receiving the signed order. All fees are 100% non-refundable. LESSEE waives it's right to any dispute process that is offered by LESSEE'S credit card company or financial institution.
- 5. PAYMENT TERMS Full payment, including any applicable tax and a 6% credit card fee is due at the time services are ordered. All payments must be in U.S. dollars. Orders received without advance payment or after the deadline date will incur additional charges as indicated on the order form. It is LESSEE'S responsibility to immediately advise a TREP technician of any problem with any piece of Equipment. If you are exempt from payment of sales tax, TREP requires you to forward an exemption certificate for the State in which the services are to be used along with your rental. Failure to provide your tax exempt certificate will result in a non-refundable sales tax charge on your order. Additional service charges and/or labor charges may be assessed for installations that are unusual or labor intensive. Service may be interrupted if any payment is not received in full. There is a 50.00 charge, plus any other applicable expenses, to reprocess the method of payment submitted for a rental if your credit card is declined.

LESSEE	Date Signed	

<sup>\*\*</sup>Please write your entities' legal name on the line at the top of this sheet, indicating name of LESSEE\*\*



1028 Saw Mill Run Boulevard, Pittsburgh, PA 15220 412-429-4000

#### **CREDIT CARD PAYMENT AUTHORIZATION FORM**

Sign and complete this form to authorize **Three Rivers Entertainment & Production** to make a debit to the credit card listed below as per the terms and conditions in your contract.

Signing this completed form authorizes **Three Rivers Entertainment & Production** to debit your account for the amounts as stated in the contract plus any applicable tax and up to a 6% additional charge due to the loss of the cash/check payment discount for services and/or equipment.

Please complete the information	ı below:
I al (full name)	uthorize Three Rivers Entertainment, inc.
to charge my credit card account as sta	ted in the contract plus any applicable tax if not
already included and up to a 6% increa	se due to my declination of the cash/check payment discount on
as stated in the contract. This paymer	nt is for services provided by Three Rivers Entertainment &
Production. Title of Event:	
Billing Address	Phone#
City, State, Zip	Email
Account Type:	erCard
Company Name	
Cardholder Name	
Account Number	
Expiration Date	
CVV2 (3 digit number on back of Visa/N	1C, 4 digits on front of AMEX)
SIGNATURE	DATE

I authorize the above named business to charge the credit card indicated in this authorization form according to the terms outlined above. This payment authorization corresponds with the contract as described above, for the total amount plus up to a 6% increase due to my declination of the cash/check payment discount. I certify that I am an authorized user of this credit card and that I agree to waive any and all rights to dispute any charges, with my credit Card company or provider, that are charged on my card from Three Rivers Entertainment & Produciton. In the event that I dispute the fees, I personally accept liability for the full amount stated in the Contract that I signed, plus all legal fees and expenses required to collect any unpaid balances to Three Rivers Entertainment, inc. I waive all of my rights to any credit card disputes.





			Conventor	on conton
INTERNET-TELECOM	SERVICE AGREEN	/IENT		
EVENT:		EVENT DATES:		
EXHIBITOR NAME:	MOVE IN DATE:	ONSITE CONTAC	T/CFII#·	BOOTH/ROOM:
EXHIBITORIUME.	INOVE IIV BYITE.	0113112 00111110	Ty GELETT.	been yneem.
COMPANY BILLING NAME:	BILLING ADDRESS:			
CONTACT:	PHONE:	EMAIL ADDRESS		
CONTACT.	I HONE.	LIVIAIL ADDICESS	•	
* Advance rates are applied to orders received WITH PAYMENT	21 days prior to the fi	rst show move-	in date	
SERVICES	QTY	ADVANCE*	STANDARD	TOTAL
Internet, Wired Shared Network Services - Good for Web Surfing a	,			
1. Basic Shared Wired Internet Service (up to 2 Mpbs) <i>Covers 1 device</i>		\$795	\$1,125	
2. Additional IP Address Covers an additional device		\$135	\$165	
Internet, Wireless Shared Network Services - Good for Web Surfing,	Email, and Social Medi	•	age for 2.4GHz I	Devices)
3. Wireless Internet Access Covers First Device (1 Device) (Up to 5 Mbps)		\$735	\$895	
4. Wireless Internet Access – <i>Covers Additional Devices</i> (Up to 5 Mbps per d	lovico)	\$135	\$165	
	l (410) 649-7097 for a quot		7103	
5. Wireless Internet Buyout (Covers 50 to 7,000 Devices) Call Internet, Wired Dedicated Network Services - Best for Video Streat	· , , , , , , , , , , , , , , , , , , ,		Modia Walls	
6. Dedicated wired, 5 Mbps + 5 static or DHCP IP addresses	innig, web Meetings, D	\$3,395	\$4,225	
		\$5,850	<u> </u>	
7. Dedicated wired, 10 Mbps + 13 static or DHCP IP addresses			\$7,300	
8. Dedicated wired, 12 Mbps + 29 static or DHCP IP addresses		\$7,850	\$9,800	
9. Dedicated wired, 15 Mbps + 29 static or DHCP IP addresses		\$9,850	\$11,650	
·	all (410) 649-7097 for a qu	ote		
Internet , Other Network Services/Equipment				
11. Switch Rental (Unmanaged) 8 Port 16 Port 24 Por	t	\$220	\$260	
12. Patch Cables (25' - 50' Cat 5)		\$45	\$60	
13. VLAN/Shared or Non-Shared		\$375	\$375	
14. Cable TV - Comcast (per connection)		\$315	\$470	
15. Adapters/Dongles (USB to Ethernet, USB to Wi-Fi, USB Cables, etc.)		\$50	\$50	
16. Technical Support (per hour with min 1 hour charge)		\$80	\$80	
Telephone Services				
17. Single Analog Line with Unlimited Local Services		\$315	\$415	
18. Polycom Conference Phone		\$110	\$160	
19. Dedicated Analog Line (Best for credit card services)		\$325	\$425	
20. Multi Line/Digital Line with Unlimited Local Services (Dial "2" for an outs	ide line)	\$395	\$475	
21. Long Distance Capability? Yes No (Indicate qty. of Ic		\$0.28 per n		
22. Telephone Handsets Required? Yes No	and another invest,	No charge		
23. Voice Mail (per line) Yes No		\$20	\$20	
24. Call Forwarding (per line)		\$5	\$5	
25. Call Waiting (per line)		\$10	\$10	
Credit card orders: Email to nathaniel.morgan@mcdean.com, FAX to 877-819-4023		SUBTOTAL	<b>V10</b>	
A fee (3.5%) will be applied for all credit card payment processing		6% MD TAX		
Checks must be made payable to M.C. Dean, Inc. and mailed to PO Box 532232, Atl	anta, GA 30353-2232	3.5% CREDIT C	ADD EEE	
For service and order inquiries please call at 410-649-7097		3.5% CREDIT C	AND FEE	
, Inquiries can also be emailed to nathaniel.morgan@mcdean.com		GRAND TOTAL		
Payment in full is required prior to the event				
CREDIT CARD: CREDIT CARD NUMBER:			EXP. DATE:	SECURITY CODE:
VISA MASTERCARD AMEX				
CREDIT CARD HOLDER NAME: CREDIT CARD HOLDER SIGNATURE AND	ACCEPTANCE OF TERMS AND CONDITION	NS:	CARD BILLING ZIP CODE:	DATE:
With execution of this document the Customer hereby authorizes M.C. Dean, Inc. to provide service understanding of Terms & Conditions. In case of using wireless services the Customer hereby attests				

understanding of Terms & Conditions. In case of using wireless services the Customer hereby attests to his or her understanding of limitations and vulnerabilities of the wireless services provided by M.C. Dean, Inc. as well as admits that in case of using this service for any reason including, but not limited to, demonstrating, showcasing or presenting own product(s), M.C. Dean will not be held liable for the possibility of interference.

#### **LEAD RETRIEVAL 101**

#### How are you capturing and following up with all of the leads collected at your booth?

"Maximize your ROI by using ATS Lead Retrieval services."

Badges at events act as a form of identification and most importantly, electronic business cards. In an effort to streamline session attendance tracking & exhibitor lead capture show managers incorporate QR barcodes fully encoded with attendee contact info as well as important demographic data allowing the exhibitors to easily qualify and follow up.

#### Why use event provided Lead Retrieval services?

- Easy to scan & capture attendee contact + key demographic information.
- Digital qualifiers & note taking
- Lead data available in real-time & post event (saved in Cloud for up to 60 months)
- Onsite technical support included
- Easily manage your exhibit booth team's leads
- Customization and seamless integrations into your existing CRM system available.











#### LEAD RETRIEVAL ORDER FORM

#### **DISCOUNT DEADLINE: FRIDAY MAY 19, 2023**



- - Handheld "State of the Art" Honeywell Scanner
  - MobilePlus™

- Instantly capture attendee contact info! Just "Point and Scan" the badges QR Code
- Personalize Leads by using our "Custom Qualifiers" with the ability for note taking
- Real-time lead data & analytics make following up a breeze; easy and efficient
- Leads stored in the cloud for up to 60 months





<u>ITEM</u>	DIS. DEADLINE	SHOW RATE	<u>QTY</u>	<u>SUBTOTAL</u>
Mobile Plus	\$ 369.00	\$ 419.00		\$
iPad Mini Plus	\$ 449.00	\$ 499.00		\$
<b>LeadsPlus App</b> (First License)	\$ 359.00	\$ 409.00		\$
<b>LeadsPlus App</b> (Additional License)	\$ 99.00	\$ 149.00		\$
LeadsPlus App Bun	dles: (First License I	ncluded)		
3 Pack	\$ 499.00	\$ 549.00		\$
6 Pack	\$ 799.00	\$ 849.00		\$
10 Pack	\$ 999.00	\$ 1049.00		\$
Mobile Plus Add-	Ons:	Post Dis. Deadline		
Z-Printer Plus	\$ 75.00	\$ 95.00		\$
Custom Survey	\$ 60.00	\$ 80.00		\$
Delivery & Setup	\$ 65.00	\$ 85.00		\$
Click here to C	RDER ONLINE		Sub-Tota	al = \$
Username: ASEE2023	Password: 501	9 Total	Due (in US Fund:	s)= \$

	(PLEASE PRINT)		H NO		
COMPANY					
EMAIL(S)					
ADDRESS					
CITY, STATE, ZIP, COUNTRY					
ORDER CONTACT				-	
PHONE NO.					
ONSITE CONTACT					
ONSITE CELL PHONE					
CREDIT CARD NO.:	ERICAN XARESS	MasterCard		ISA	
CARDHOLDER NAME:					
EXPIRATION DATE:/	<b>'</b>	SECURITY CODE:			_
CARDHOLDER SIGNATURE:					
Visit Us at: www.american-tradeshow.com	Email Orders to	o:_orders@amer	ican-tradesh	ow.com	
Questions? Please call: 985-240-5507			icali traucsii	UW.COIII	